



BOARD OF DIRECTORS MEETING

Wednesday, March 19, 2025, 5:00 PM to 7:30 PM

Zoom: <https://us02web.zoom.us/j/613973795>

Meeting ID: 613 973 795

REGULAR SESSION DRAFT AGENDA

- 5:00 1. CLOSED SESSION**
- 6:00 2. Adjourn Closed Session**
- 6:00 3. Call to Order/Establish Quorum**
- 6:00 4. Agenda Review (5 min)**
- 6:05 5. Announcements/Program Updates (10 min)**
- 6:15 6. *CONSENT AGENDA – Action Items (5 min)**
- *In approving the consent agenda, the Board is approving recommendations within each committee’s minutes listed below.*
- 6.1 Draft Minutes of the February 19, 2025 Board of Directors Meeting*
- 6.2 Draft Minutes of the March 12, 2025 Governance Committee Meeting*
- 6.2a Board Resolution: LCTOP 2025-03-01 – Request for LCTOP Funding – Passed as part of Consent Agenda for 3/12/25 Governance Meeting**
- Low carbon transportation program – gotten some funding in the past – received LCTOP Grants – EV and charger, grant to install chargers and work on electrical infrastructure and an EV.
- 6.3 Draft Minutes of the March 12, 2025 Finance Committee Meeting*
- 6.4 Email Resolution Listos Grant Resolution – Passed**
- Community Bridges desires to undertake a certain project designated Listos California Target Grant (LG) Program to be funded in part from funds made available through the Governor’s Office of Emergency Services referred to as Cal OES.*
- 6:20 7. Receive comments from members of the public on “Items not on the Agenda” (10 min)**
- 6:30 8. BOD Chair Report – Jack Jacobson (5 min)**
- 6:35 9. CEO Report – Ray Cancino (20 min)**
- a) EED - Cabrillo*
- 6:55 10. Development Report–Tony Nunez/ Anna Vaage (15 min)**
- 7:10 11. Finance Committee Update – Doug Underhill (15 min)**
- 7:25 12. Newspaper Articles**
- No new news articles
- 7:25 13. Items for Next Agenda (5 min)**
- 7:30 14. Adjourn Regular Meeting**

Next Meeting:

April 16, 2025, 5 pm - 7:30 pm.



BOARD OF DIRECTORS MEETING

Wednesday, February 19, 2025, 5:00 PM to 7:30 PM

Zoom: <https://us02web.zoom.us/j/613973795>

Meeting ID: 613 973 795

Present: Ray Cancino, Jack Jacobson, Michele Miller, Steph Ruhl, Doug Underhill, Dana Wagner, Sara Seigel, Ryan Friedrich Alope Mukherjee, Brenda Griffin (5:59pm), Mayra Melendrez, Lois Sones,
Minutes: Mary Mackenzie

REGULAR SESSION DRAFT MINUTES

5:00 1. CLOSED SESSION

5:23 2. Adjourn Closed Session

5:23 3. Call to Order/Establish Quorum

5:23 4. Agenda Review

6:41 5. Announcements/Program Updates

None

5:47 6. *CONSENT AGENDA – Action Items

**In approving the consent agenda, the Board is approving recommendations within each committee's minutes listed below.*

6.1 Draft Minutes of the January 15, 2025 Board of Directors Meeting

6.2 Draft Minutes of the February 12, 2025 Governance Committee Meeting

6.3 Draft Minutes of the February 12, 2025 Finance Committee Meeting

6.3a Motion to approve CEO and CFO's recommendation to renew our line of credit for \$750k at SCCB. Motion moved by Mary/Jack, MSP.

6.4 Draft Minutes of the February 12, 2025 Development Committee Meeting

Motion to approve the consent agenda as written. Motion moved by Ryan/Steph, MSP.

5:26 7. Receive comments from members of the public on "Items not on the Agenda"

5:27 8. BOD Chair Report – Jack Jacobson

None

5:28 9. CEO Report – Ray Cancino

a) Agency Work – Federal Response

Additional work that the agency doing: CB is working and carrying three different committees across the county – 1. Communications (County), 2. CSP implementation

- no unaccompanied minors/or children going into foster care, and 3. Resources – including Red Cards, education and immigration forums.

5:30 BREAK

5:48 10. Development Report–Tony Nunez/ Anna Vaage

A report presented to development committee through January 31, showed that January brought in \$116k right around 5% above where we wanted to be. The development goal is \$970k and is heading to last year's numbers. In December Development was down \$30k, however, Development made up for this in January of this year. There was a 5% change from last year. There is good news by maintaining a good mix of activities that we'll continue to do from July-December, Development is now working on filling February through the end of the fiscal year. Development decided not to bring back spring mailer, instead they are focused on having some online campaigns and boost overall activities for new members. Heading into the month of March, Marketing and Communication is going to uplift National Nutritional Month. When you log into FB or Instagram there will be a donation campaign. The messaging will be centered around our programs that directly impact nutrition and health. So these will center on MOW, FRCs, WIC and CACFP. In April CB will be focusing on Older Americans Month. This year Development should definitely hit \$1M, we will have 2 F2Fs this year. As far as the FRCs go, while Development has some events for MCR, there aren't events for the other sites: LM – Watsonville, LO – Mid County, NV – Santa Cruz. Development is working to Increase cultivation in our newsletters. Quarterly Newsletters have had a lot of new signups including a lot of government employees throughout the county. We're also getting community members throughout our service area. Development is highlighting Giving Tuesday, and general donations. In terms of general donations and monthly donations, where did these dollars go to? Outside fundraisers. CB had 2 fundraisers that brought in the majority of the \$20k, around \$15k. Development is also working on being more noticeable in the business community. PDs wants to be more involved. Development has switched over monthly gifts to a new database and are working on getting more people to sign back up. Some people got kicked over when Development switched over to the new donor database. There was a muted response at FFTH about the \$25/mo., not sure that it is being sold right. Thinking about Millennials and Gen Z folks who have subscribed to everything throughout their lives, CB is working on sponsorship and partnership packet. First round was presented in a development meeting and got some great feedback. We were right at last year's \$70k if not just underneath it. This year's committee brought in new sponsors. CB brought in exact same amount of sponsors, so all funds were going to MOW. If CB goes back to 2017, the first time around with this president, we were able to take advantage about what is going on in Washington. CB is going to focus on the National Nutrition Month and some of external communications calling it out without calling it out. Some of the messaging around next month's campaign will be around that. And if some of the programs are impacted, there will be a newsletter ready to go out to capitalize around the negative news that is coming out. CEO wrote a great OpEd piece that will be in quarterly CB newsletter. The messaging will be that the contract freeze at the federal level was scary, the best way to counteract that is to give directly to organizations in

your community. The agency is focused on preventing loss of service, and getting people to come in to WIC or bring their children to school. The agency is trying to take opportunity to use this potential disaster to produce positive things for our clients/families and not disaster/fear mongering. The agency is going to send out an agency survey to get feedback from clients about what they need from us. What's happening on the ground, what are the most pressing needs, are we the right provider to hold the space? These are all more internal conversations. Directing people to the Community Foundation fund for immigration. What the agency also learned is that it's a lot harder to fundraise for immigration than it is for disaster: 10-15% during disaster, funds available are a lot less for immigration, and adds a new level of risk, subjecting the agency and its 501(c)(3) status. That's the work CB is trying to push through. CB is in this bubble, needing more client input. Development is working on communication that is going to work. Development is working on producing more product and value.

6:28 11. Finance Committee Update – Doug Underhill

Donations did steadily increase throughout the last time. It was more an immigration and people showing up for services concerns. People were more disorganized. Now people are in lock step with each other. CB wants to bring in dollars to support immigration concerns, but at the same time, it's going to be compelling if they go after older American dollars or WIC dollars. Tax season is coming up, the agency needs to talk about tax returns and messaging around that. Development had \$1k, \$5k, \$10k that hit in January. How many are new donors? how many are returning? Trying to add some staff support to dedicate material on donor retention and donor engagement. Trying to increase support by creating more targeted wealth management.

Fiscal has a long term staff member that will be retiring and will be on call. Fiscal has gone through interviews and put out a job offer so that the position will be filled seamlessly.

In column L – EED not is \$8.3M, but rather \$3M.

WIC is projected to gain \$244k based on ECM revenues which is paid by a Path-Cited Grant. WIC is very exposed, it is a primarily federal program which is reimbursed. Receivables close to \$700k. If these payments were stopped or delayed it would be troublesome.

Other federal dollars are through CACFP, however these are primarily pass through dollars: CACFP receives funds and then they go to daycares – \$500k, so would hurt daycares. AAA dollars are received through the Older Americans Act dollars which is received from the federal government for MOW: \$800k. There could be a shift to a different department which would be a problem for CACFP in terms of citizenship. The gains in WIC for the first time are basically creating enough reserves to basically carry itself in terms of receivables.

EED is not reimbursement based, they pay in advance. So CB has the good fortune to receive the funding at the beginning of the year receiving about \$600k-\$700k.

EED – HP is now a CSPP site. Private Pay client is being notified they need to find another program. This should stabilize the program, should have small gains each year.

ELD – Ongoing concerns since Covid, Fiscal has made a downward adjustment in ADA for the rest of the year. The Dec ADA was 70, 10% increase in ADA reimbursement of CCAH. ELD is a recipient of CORE funding, so despite the fact that they look poorer, they are not really the top of the list for problems this year.

MOW right now is trying to get attrition in meals and reduce meal count. MOW is partnering with the City of Watsonville to manage that site there. There is an ongoing challenge to find a new home for MOW and continue to reduce the meal count. If they continue to cut at that rate, that could shave down expenses. MOW relies heavily on donations.

FRC's have plenty of grant funding in place however they continue in the negative. They have \$174k in ECM revenue. Key personnel need to be billing directly to the grants.

CACFP are running close to flat.

Admin showing sizable surplus due to an FTE who is billing directly to Path-Cited Grant.

EED it's unknown how many expenses above \$3M level. A lot of it's tied to CalFire Green School Yards Grant.

Development will jump back to positive in January's report.

CBHQ is seeing revenue running equal to expenses which include cleaning contracts, security and utilities.

There is a projected loss of \$496k, however the board approved was \$667k of prior funds. If ECM continues to increase, then CB will continue to chip away at the deficit.

When major things change direction, Fiscal tries to incorporate them before finance committee.

7:25 12. Newspaper Articles

- a. [Community Bridges, PG&E team for bill assistance workshops](#) – KION, February 2025
- b. [Meals on Wheels faces first waitlist in 50 years: Support Santa Cruz seniors at Valentine's Day fundraiser](#) – Lookout Santa Cruz, January 2025

7:25 13. Items for Next Agenda

6:42 14. Adjourn Regular Meeting

Next Meeting:

March 19, 2025, 5 pm - 7:30 pm.



Governance Committee Meeting

Wednesday, March 12, 2025, 6-7 pm

Zoom: <https://zoom.us/j/326410777>

Meeting ID: 326 410 777

Present: Jack Jacobson, Ryan Friedrich, Steph Ruhl, Mary McMillan, Sara Seigel, Doug Underhill, Ray Cancino, Michele Miller

Minutes: Mary Mackenzie

REGULAR SESSION DRAFT MINUTES

6:00 1. Meeting to order/Establish Quorum

6:00 2. Closed Session

6:09 3. Consent Agenda (5 min)

a) *2/12/25 Governance Committee Regular Session Draft Minutes*

b) *Board Resolution: LCTOP 2025-03-01 – Request for LCTOP Funding*

Low carbon transportation program – gotten some funding in the past – received LCTOP Grants – EV and charger, grant to install chargers and work on electrical infrastructure and an EV.

Motion to approve consent agenda as written. Motion moved by Ryan/Steph, MSP.

6:30 4. Agenda Review (5 min)

6:35 5. EED – Cabrillo Update (15 min)

Applied for Cabrillo RFP to be their childcare provider. CB has been selected and is going to their board meeting on April 9th. Cabrillo is going to work with our team and staff to make recommendations and comments on development construction. CB is going to work with them on fund development and other aspects relating specifically to some of their construction costs. The agency is at the beginning stages on how CB is going to operate it. Does the agency hire a Manager or Assistant Director. CB is going to need significant investments: an HR Specialist and a Financial Analyst. CB will keep the board apprised over the next couple of years. This will be CSPP site and there will be income requirements to qualify. They are looking to address a working family schedule, which includes childcare while parents are working and parents are going to school. CB has informed Cabrillo that the state only pays for 4 hours where they want 7am-7pm as hours of operation. What CB doesn't want is a situation where a family can't afford the child care. The goal is that they're going to do 8 hours as a bare

minimum. For students that wanted to go into teaching that needed certain hours, this is a great opportunities for them. Cabrillo still has their childcare center from 7-3, CB could try from 12-8pm. If you call it an afterhours program the teacher ratios go down. This does change the quality of care. CB has specific requests out to Cabrillo to get some more specific information about their clientele.

6:20 6. Items for next GC Agenda/BOD Agenda (10 min)

Bring update in terms of legal opinion to closed session as an executive summary.

6:20 7. Adjourn

Next Meeting: April 9, 2025, 6-7 pm

Zoom: <https://zoom.us/j/326410777>,

or call +1 669 900 6833

Meeting ID: 326 410 777



AGENCY BOARD RESOLUTION

RESOLUTION: 2025-03-01

Page (1 of 2)

At the duly noticed regular meeting of the Governance Committees of Community Bridges Board of Directors held on 12 March 2025 the following resolution was made:

AUTHORIZATION FOR THE EXECUTION OF THE
CERTIFICATIONS AND ASSURANCES AND AUTHORIZED AGENT FORMS
FOR THE LOW CARBON TRANSIT OPERATIONS PROGRAM (LCTOP)
FOR THE FOLLOWING PROJECT(S):
Community Bridges Lift Line (“Lift Line”) Fast EV Charger Installation

WHEREAS, Community Bridges is an eligible project sponsor and may receive state funding from the Low Carbon Transit Operations Program (LCTOP) for transit projects; and

WHEREAS, the statutes related to state-funded transit projects require a local or regional implementing agency to abide by various regulations; and

WHEREAS, Senate Bill 862 (2014) named the Department of Transportation (Department) as the administrative agency for the LCTOP; and

WHEREAS, the Department has developed guidelines for the purpose of administering and distributing LCTOP funds to eligible project sponsors (local agencies); and

WHEREAS, Community Bridges wishes to delegate authorization to execute these documents and any amendments thereto to Raymon Cancino, CEO, and Douglas Underhill, CFO; and

WHEREAS, Community Bridges wishes to implement the following LCTOP project(s) listed above,

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of Community Bridges that the fund recipient agrees to comply with all conditions and requirements set forth in the Certification and Assurances and the Authorized Agent documents and applicable statutes, regulations, and guidelines for all LCTOP funded transit projects.

NOW THEREFORE, BE IT FURTHER RESOLVED that Raymon Cancino, CEO, and Douglas Underhill, CFO, be authorized to execute all required documents of the LCTOP program and any Amendments thereto with the California Department of Transportation.

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of Community Bridges that it hereby authorizes the submittal of the following project nomination(s) and allocation request(s) to the Department in FY2024-2025 LCTOP funds: \$700,000.

AGENCY BOARD RESOLUTION

RESOLUTION: 2025-03-01

Page 2 of 2

List project(s), including the following information:

Project Name: Community Bridges Lift Line ("Lift Line") Fast EV Charger Installation

Short description of project: Purchase and install four DC fast chargers to support Lift Line's electric fleet

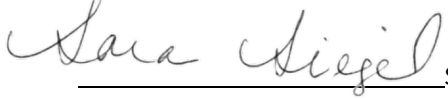
Amount of LCTOP funds requested: \$700,000 in 24-25 Funding.

Benefit to a Priority Populations: The project reduces the environmental burden on the City of Watsonville.

Total Project Cost: \$900,000

Amount to benefit Priority Populations:100%

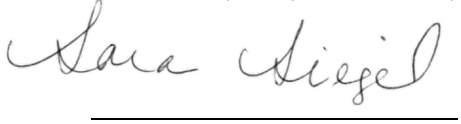
Be it also resolved that the Board of Directors of Community Bridges hereby verify that Community Bridges' Tax ID number 94-2460211.



Sara Siegel, Secretary

VERIFICATION

Each of the undersigned declares under penalty of perjury under the laws of the State of California that the statements in the foregoing certificate are true and correct of his or her own knowledge, and that this declaration was executed on March 12, 2025, in Santa Cruz, California.



Sara Siegel, Secretary



Finance Committee

Wednesday, March 12, 2025, 5:00-6:00 PM

<https://us02web.zoom.us/j/326410777>

Zoom Meeting ID: 326-410-777

Santa Cruz County, CA

Present: Jack Jacobson, Ray Cancino, Mary McMillan, Doug Underhill, Ryan Friedrich, Steph Ruhl

Minutes: Mary Mackenzie

DRAFT MINUTES

5:00 Agenda Review

5:11 CFO Report – Doug Underhill

a) Department updates and announcements

Fiscal still has an AP employee that is on leave, not sure if they're coming back. Have an LT filling in. New GA has started. LOC went through March 10, however we were informed the paperwork will be sent over and the renewal is moving forward. Fiscal is in the process of working on next year's budget. CB/LL is going to have to competitively apply for STA funding next year along with Metro. We will not know until September if we will be awarded. It is currently paying for same day and out of county rides.

b) January 31, 2025, Program Budget Summary

WIC has minimal changes. There was an adjustment to ECM revenues, and minor changes in personnel and supplies.

EED moved to CSPP at HP, there is one legacy private pay student, CEO asked PD to terminate, however this didn't happen until recently. Fiscal did an analysis and determined the child cost more than tuition received. The family will pay an increased tuition until the child enters K. Once the student leaves, HP will be fully CSPP.

ELD is seeing a positive change from last month's report. ELD hit a cyclical low of 66 in February. In March so far ELD has a 70 ADA. Last March ADA was 52, so ELD is in a lot better position.

MOW saw a lot of fluctuations. The Nutritional Modernization dollars have been pulled out, but CB has received some additional one-time only AAA funding.

LL is running even right now, but they have increased operational expenses on Measure D. A portion Measure D funding needs to go to facility upgrades. CB may need to cut a driver or not replace one that leaves.

FRC has a contract with Ecology Action which is CARB related, but they haven't really gotten the project going, Fiscal pulled \$120k out of LL's budget. CalCRG got a slower start on that's a 3-year grant for \$750k. CB initially planned the grant to be spent out \$250k each fiscal year. This year it is only going to be about \$150k which will leave \$600k for the remaining two years.

The FRCs are a challenge. Some of the issues are a reduction in Monterey County contract expenditures- less \$1M, which removed \$100k of operational expenses. \$60k was pulled out of the FRC budget. One highlight is that funding for MAA MediCal services, projected to be +\$78. ECM is continuing to build case numbers and the program is increasing LCMs.

CACFP also runs cyclically and currently has 394 daycare homes is higher than last year. Summer months receive more homes.

Development: Donations are continuing to come in strong, offset by some increased expenses in IT services and advertising. There may be some restructuring toward donor relations.

Admin saw a drop and that is due to less indirect from programs: a lot of that is due to the CalFire Grant. Progress has been slower than expected.

c) *Financial Statements Dec 31st, 2024*

These are the financial statements turned in for the LOC renewal with SCCB. If the FY ended Dec 31, 2024, overall net assets would be decreasing by \$261k.

d) *Cash Flow – Money Market – update*

e) *Investments and Funds – February 28th, 2024*

There will be some expected volatility moving forward.

5:38 ELD ADA / ECM update

ELD has a 66.75 ADA for the fiscal year. They're reaching pre-Covid numbers.

5:40 EED – Cabrillo update – Update on Green School Yards Project

Talked a bit to the board last meeting. As part of a redevelopment project at Cabrillo, they put out an RFP to do provide daycare services to the residential student population. The opportunity is to become Cabrillo's childcare provider, for which CB has done the work. At the next board meeting on April 9th, CB will be presented. Cabrillo will be requesting funding of another \$1M. This expansion would add 10% to CB's total operational dollars. An advantage of partnering with Cabrillo is they're the only program that has an early education program and they will be providing some hours.

5:49 Update on Federal funding and contracts – next FY budgets in progress

There are no delays in payments right now, we just signed a new the 3-year contract with WIC. For MOW the Older Americans dollars get the money up front. CB is hoping to have tentative program budgets for the next fiscal year by next meeting.

5:54 MOW – San Benito County - Property update

AAA contract was up for bid we were the only Santa Cruz contract so will be getting that funding. Greybears applied in a way that stated that CB would work with them if we lost the LOSD location and subcontract \$40k. AAA is going to award a new contractor for San Benito County at their upcoming board meeting.

6:00 Adjourn

Next Meeting April 12th, 2025

Resolution of the Community Bridges Board of Directors
Resolution #: 2025-03-02

WHEREAS, Community Bridges desires to undertake a certain project designated Listos California Target Grant (LG) Program to be funded in part from funds made available through the Governor's Office of Emergency Services referred to as Cal OES.

NOW, THEREFORE, BE IT RESOLVED that the Raymon Cancino, CEO of Community Bridges is authorized, on its behalf to submit the attached Application for the Listos California Target Grant (LG) Program to Cal OES and is authorized to execute on behalf of Community Bridges the attached Grant Subaward including any extensions or amendments thereof.

BE IT FURTHER RESOLVED that the applicant agrees to provide all matching funds required for said project (including any extension or amendment thereof) and the rules and regulations of Cal OES.

BE IT FURTHER RESOLVED that grant funds received hereunder shall not be used to supplant expenditures controlled by this body.

I, the undersigned, hereby certify that the foregoing is a true copy of the Resolution adopted by the Board of Directors of the Community Bridges by unanimous email vote held on February 25, 2025 by the following vote:

Ayes: 8 Noes: 0 Absent: 0



Dated: 2/25/25

Jack Jacobson
Governing Board Chair



March 3, 2025

Attention: Mr. Raymon Cancino
Community Bridges dba Early Education Division
519 Main Street, Watsonville, CA, 95076

Re: Notice of Intent to Award Contract for Cabrillo Community College District Request for Proposals (RFP) for Operation of a New Childcare Facility

Dear Mr. Raymon Cancino,

On January 24, 2025, Cabrillo Community College District received proposals in response to Cabrillo College Request for Proposals (RFP) for Operation of a New Childcare Facility.

Cabrillo Community College District's evaluation committee has reviewed and evaluated all proposals. The evaluation committee is recommending an award of contract to Community Bridges dba Early Education Division. On Monday April 7th, 2025 at the Cabrillo Community College District's Board of Trustees meeting, the Administrative Services Department will seek approval from the Board of Trustees to award a contract to Community Bridges and to enter negotiations for an agreement for Community Bridges' Early Education Division to operate Cabrillo College's future childcare facility.

If you have any questions, please feel free to reach out to our contracting partners on this project at JLL by emailing Brynnna.McComb@jll.com. We appreciate the time and effort it took to prepare your proposal and look forward to partnering with you!

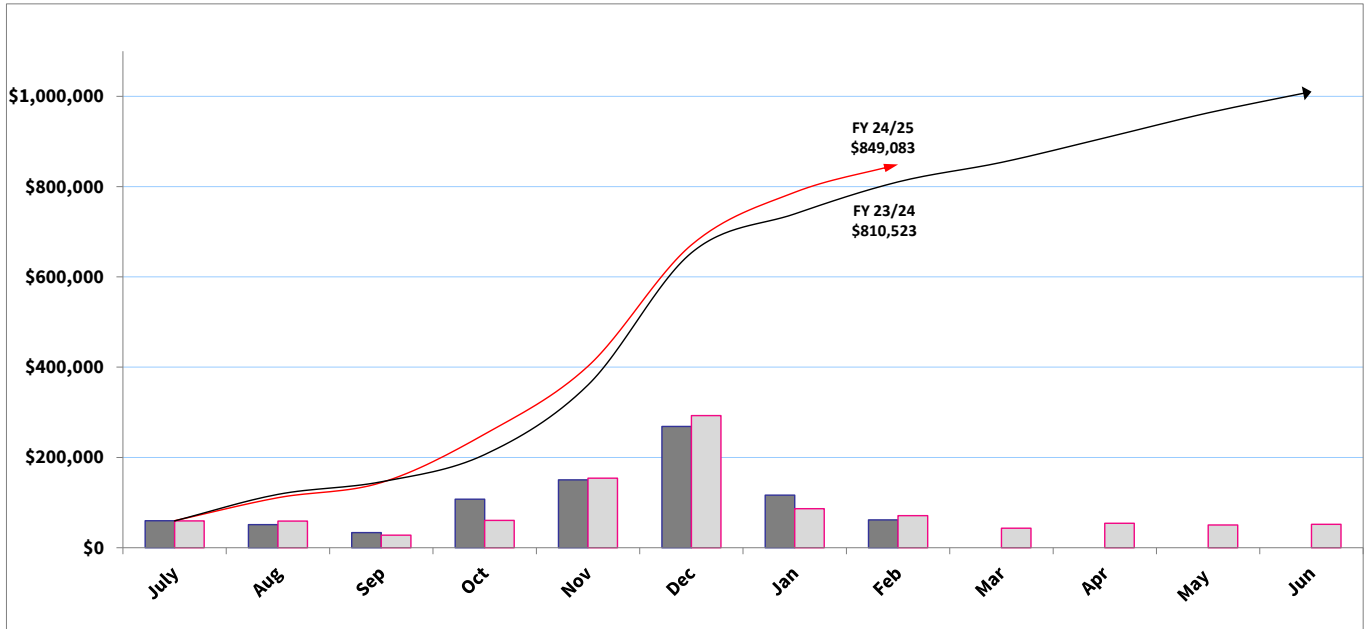
Thank you,

Alex Strudley, CPPO, CPPB, NIGP-CPP
Director, Procurement and General Services
Cabrillo Community College District
6500 Soquel Drive, Aptos, CA 95003
Office: 831-477-3521
alstrudl@cabrillo.edu

Development Progress Report
Fiscal Year 2024-25
February 28, 2025

Donation Revenue (Excluding Grants & Disaster Funds)

Total	Fiscal Year	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total
	Current Year 24/25	\$59,860	\$50,976	\$33,500	\$107,340	\$150,501	\$268,561	\$116,675	\$61,670					\$849,083
	Previous Year 23/24	\$59,425	\$58,835	\$27,788	\$60,344	\$154,259	\$292,602	\$86,326	\$70,944	\$43,146	\$54,309	\$50,402	\$52,011	\$1,010,391
Year over year difference: 2/28/24 to 2/28/25 \$38,560 4.8% change														



A. Cumulative YTD Donations

- 24/25 Donations YTD \$849,083 66% Portion of year lapsed
- 23/24 Donations YTD \$810,523 4.8% Change over prior year
- 24/25 Donation Goal \$970,150 88% Portion of goal met
- 23/24 Donations Final \$1,010,391 105% Portion of prior year

Fundraising Campaign Report Through February 28, 2025

Donations to Programs	24/25 Goal	24/25 Actual	% Goal Met	23/24 YTD	\$ chg	% chg
CB General Funds	\$372,500	\$383,875	103%	\$292,550	\$91,325	31%
Child and Adult Care Food Program	\$6,250	\$5,160	83%	\$5,279	(\$119)	-2%
Early Education Division	\$6,000	\$3,683	61%	\$3,614	\$69	2%
Women, Infants & Children	\$3,600	\$14,212	395%	\$6,785	\$7,428	109%
Elderday	\$8,500	\$14,539	171%	\$23,599	(\$9,060)	-38%
Lift Line	\$12,800	\$16,428	128%	\$5,350	\$11,078	207%
Meals on Wheels	\$500,000	\$366,395	73%	\$373,684	(\$7,289)	-2%
La Manzana Community Resources	\$9,200	\$4,881	53%	\$50,609	(\$45,728)	-90%
Live Oak Community Resources	\$8,100	\$3,912	48%	\$5,265	(\$1,353)	-26%
Mountain Community Resources	\$38,200	\$31,796	83%	\$40,113	(\$8,317)	-21%
Nueva Vista Community Resources	\$5,000	\$4,202	84%	\$3,675	\$527	14%
Total Program Revenue	\$970,150	\$849,083	88%	\$810,523	\$38,560	4.8%

Fundraising Appeals & Campaigns		24/25 Goal	24/25 YTD	% Goal Met	23/24 YTD	\$ chg	% chg
CB Annual Report	May/June	\$7,500	\$12,642	169%	unk	unk	unk
CB Calendar	Nov/Dec	\$25,800	\$10,157	39%	unk	unk	unk
CB Fall Mailer	Sept/Oct	\$10,000	\$26,455	265%	\$13,717	\$12,738	93%
CB Farm to Fork Gala	July/Aug	\$65,500	\$61,235	93%	\$47,938	\$13,297	28%
General Donations	Ongoing	\$228,900	\$224,242	98%	\$235,703	(\$11,461)	-5%
Giving Tuesday	Nov/Dec	\$22,950	\$32,316	141%	\$22,109	\$10,207	46%
LL Van Sponsorships	Ongoing	\$8,000	\$11,750	147%	none	\$11,750	100%
Major Gifts \$5,000+	Ongoing	\$218,500	\$160,000	73%	\$162,149	(\$2,149)	-1%
Monthly	Ongoing	\$25,000	\$12,174	49%	\$27,050	(\$14,876)	-55%
MCR Mountain Affair	Oct/Nov	\$20,000	\$19,437	97%	\$15,890	\$3,547	22%
MOW Client Contributions	Ongoing	\$8,000	\$6,915	86%	\$3,328	\$3,587	108%
MOW Fall Mailer	Nov/Dec	\$160,000	\$166,656	104%	\$166,854	(\$198)	0%
MOW Spring Mailer	Apr/May	\$60,000	tbd	tbd	tbd	tbd	tbd
MOW Food from the Heart	Jan/Feb	\$70,000	\$47,737	68%	\$62,301	(\$14,564)	-23%
Outside Fundraisers	Ongoing	\$15,000	\$6,659	44%	\$18,058	(\$11,399)	-63%
Payroll Contributions	Ongoing	\$25,000	\$39,199	157%	\$22,635	\$16,564	73%
Santa Cruz Gives	Nov/Dec	n/a	\$11,510	n/a	\$12,794	(\$1,284)	-10%
Total Campaign Revenue		\$970,150	\$849,083	88%	\$810,523	\$38,560	4.8%

COMMUNITY BRIDGES Program Budget Summary January 31, 2025											
Projections for Year Ending 6-30-2025											
A	B	C	D	E	F	G	H	I	J	K	L
PROGRAM NAME:	6/30/24 Unaudited Balance	Annual 24/25 Approved Budget	Current Projected Expenses	Current Projected Revenues	As Yet Unsecured Revenues	(E-D) Net 2024-2025 Gain/Loss	(B+G) Cumulative Gain/Loss	Goal 25% Reserve %	Change from Prior Mo	% Change	14.53% Gen'l & Adm Exp
WIC (CB FY)	363,948	3,008,693	3,256,008	3,490,023	160,000	234,015	597,963	18.4%	(10,656)	-0.3%	474,474
Early Education Division	312,840	5,110,055	4,055,340	3,996,459	1,500,000	(58,881)	253,959	6.3%	2,020	0.0%	498,938
Elderday	(590,283)	3,078,476	3,106,984	2,942,324	900,000	(164,660)	(754,943)	-24.3%	125,979	4.1%	436,648
Meals on Wheels	1,609,289	2,728,196	2,712,279	2,496,544	340,000	(215,735)	1,393,554	53.4%	98,231	3.6%	389,717
Lift Line	(104,165)	3,986,695	4,310,555	4,314,698	180,000	4,143	(100,022)	-2.5%	20,616	0.5%	446,903
La Manzana Commty Res	465,201	3,567,910	2,735,176	2,435,176	200,000	(300,000)	165,201	6.1%	(55,905)	-2.0%	218,378
Mountain Commty Res	462,953	815,446	789,771	694,305	150,000	(95,466)	367,487	47.2%	(55,466)	-7.0%	104,225
Nueva Vista Commty Res	319,690	594,067	563,999	547,226	150,000	(16,773)	302,917	54.1%	13,257	2.4%	82,054
Live Oak Commty Res	198,386	598,835	599,390	514,320	150,000	(85,070)	113,316	18.9%	(21,664)	-3.6%	86,881
FRC ECM			385,555	586,540		200,985	200,985	52.1%	26,072	6.8%	56,184
CACFP	92,019	4,023,600	4,048,898	4,046,642	240,000	(2,256)	89,763	9.4%	(4,821)	-0.1%	80,234
Administration	248,014	2,943,103	2,854,132	2,949,907	150,000	95,775	343,789	12.1%	(38,782)	-1.4%	
Philanthropy	396,070	492,482	523,987	533,282	112,000	9,295	405,365	77.4%	3,335	0.6%	75,271
TOTAL PROGRAMS	3,773,962	30,947,558	29,942,074	29,547,446	4,232,000	(394,628)	3,379,334	13.04%	102,216	0.3%	2,949,907
LOCR-Capital Campaign	494,191		26,500	11,181	0	(15,319)	478,872	NA	15,556		0
CBHQ FY 23/24 Activity		-	165,768	165,890	0	122	122	NA	484		0
Fixed Assets & Gen'l Agy	9,105,589	-	1,780	45,217	0	43,437	9,149,026	NA	10,251		0
TOTAL AGENCY	13,373,742	30,947,558	30,136,122	29,769,734	4,232,000	(366,388)	13,007,354	13.04%	128,507	0.4%	2,949,907

Fixed Asset purchases and Pass-Thru expenses exempt from Indirect; Revenues and Expenses include all pass-through
*667K of Prior Year Funds were in approved BOD budget for programs: 265K ELD, 402K MOW

Program Budget Summary
January 31, 2024

PROGRAM NAME:

WIC	+33K alliance ECM funding, -34K personnel, +10K supplies
Early Education Division	Reduction in expected CalFire Expenditures in FY 24-25, reduction in Indirect
Elderday	66.8 YTD ADA, 65.78 Feb ADA. Increase in Proj CCAH Rev, ECM Rev
Meals on Wheels	Addition of 108K One time only funding, versus 77K expected. Food From Heart in Feb. Rev not yet hit
Lift Line	+13K personnel, -28K supplies, minimal revenue exchange
La Manzana CR	All FRC's: Decrease in projected CYMBI and CalCRG grant expenditures in FY 24-25, will be
MCR	pushed to FY 25-26, -120K Ecology Action Contract - delayed start, project runs through
Nueva Vista CR	2027. -60K CARB Grant.
Live Oak CR	MAA revenue for FRC's for 6 months came in at 210K versus 171K expected.
FRC ECM	New LCM's hired, building cases, CCAH revenue for FY 24-25 revised downward.
CACFP	Jan DCH count 394. Expenses slightly exceed revenues (cyclical low time of year)
Administration	Decrease in Indirect from programs, minimal change in expenses
Philanthropy	Solid Jan donations. Exceeding projections for the year, matched with increased expense- media IT
LOCR-Cap Campaign	Actual YTD less proj FY 24/25 expenses, 1/31/2025 \$512,653
CBHQ	Actual Revenue/Expense through 1/31/2025
FAs & Agy Unrestr.	Actual YTD less projected FY 24/25 expenses, Endowment Balance 1/31/2024 \$839,651
Total Agency	Total Programs -366K, BOD approved budget -667K

COMMUNITY BRIDGES
STATEMENT OF ACTIVITIES JULY 1, 2024 to DECEMBER 31, 2024

SUPPORT and REVENUE	Without Donor Restrictions	With Donor Restrictions	Total
Support			
Grant Revenues	\$ 8,469,435		\$ 8,469,435
Foundations	\$ 971,901		\$ 971,901
Donations	\$ 681,165		\$ 681,165
Total Support	<u>\$ 10,122,501</u>		<u>\$ 10,122,501</u>
Revenues			
Service Fees	\$ 1,592,589		\$ 1,592,589
Interest	\$ 93,214	\$ 9,257	\$ 102,471
Other Income	\$ 84,907	\$ (13,673)	\$ 71,234
Total Revenue	<u>\$ 1,770,710</u>	<u>\$ (4,416)</u>	<u>\$ 1,766,294</u>
Total Net Assets Released From Restrictions			
Total Support and Revenue	<u><u>\$ 11,893,211</u></u>	<u><u>\$ (4,416)</u></u>	<u><u>\$ 11,888,795</u></u>
EXPENSES			
Salaries and Benefits	\$ 6,903,393		\$ 6,903,393
Food Payments	\$ 1,761,136		\$ 1,761,136
Building Occupancy	\$ 71,230		\$ 71,230
Meals Expense	\$ 505,996		\$ 505,996
Travel and Transportation	\$ 63,771		\$ 63,771
Supplies and Misc.	\$ 774,933		\$ 774,933
Professional and Contracted	\$ 695,128		\$ 695,128
Vehicle Expense	\$ 128,592		\$ 128,592
Insurance	\$ 22,887		\$ 22,887
Printing and Advertising	\$ 78,717		\$ 78,717
Telephone and Communications	\$ 93,515		\$ 93,515
Equipment Repair and Rental	\$ 4,411		\$ 4,411
Interest Expense	\$ 108,821		\$ 108,821
Staff Training	\$ 9,709		\$ 9,709
Other Agencies - Direct Assistance	\$ 758,035		\$ 758,035
Taxes, Licenses and Bank Fees	\$ 39,051		\$ 39,051
Depreciation	<u>\$ 276,935</u>		<u>\$ 276,935</u>
TOTAL EXPENSES	<u>\$ 12,296,260</u>		<u>\$ 12,296,260</u>
Excess (Deficiency) of Support And Revenue over Expenses	<u>\$ (403,049)</u>	<u>\$ (4,416)</u>	<u>\$ (407,465)</u>
Increase in Grant Funded Assets	\$ 423,145		\$ 423,145
Depreciation in Grant Funded Assets	<u>\$ (276,935)</u>		<u>\$ (276,935)</u>
INCREASE IN NET ASSETS	\$ (256,839)	\$ (4,416)	\$ (261,255)
NET ASSETS, BEGINNING OF YEAR	<u>\$ 12,640,911</u>	<u>\$ 501,473</u>	<u>\$ 13,142,384</u>
NET ASSETS, DECEMBER 31, 2024	<u><u>\$ 12,384,072</u></u>	<u><u>\$ 497,057</u></u>	<u><u>\$ 12,881,129</u></u>

COMMUNITY BRIDGES
STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2024

ASSETS

Cash and Cash Equivalents	\$ 3,243,420
Investments	\$ 1,325,132
Grants Receivable	\$ 2,339,810
Other Receivable	\$ 795,269
Inventories	\$ 62,934
Prepaid Expenses	\$ 444,563
Deposits	\$ 68,550
Property and Equipment, net	\$ 13,605,205
TOTAL ASSETS	\$ 21,884,883

LIABILITIES

Accounts Payable and Accrued Expenses	\$ 1,014,232
Salaries and Benefitts Payable	\$ 1,294,928
Refundable Advances	\$ 1,230,043
Reserve Fund Transportation	\$ 360,476
Notes Payable	\$ 5,104,075
TOTAL LIABILITIES	\$ 9,003,754

NET ASSETS

Net Assets without Donor Restrictions	\$ 12,384,072
Net Assets with Donor Restrictions	\$ 497,057
TOTAL NET ASSETS	\$ 12,881,129
TOTAL LIABILITIES & NET ASSETS	\$ 21,884,883