

# BOARD OF DIRECTORS Wednesday, February 20, 2019 5:00 PM to 7:30 PM

Sutter/PAMF Education and Support Center, 2200 Soquel Avenue, Santa Cruz

#### **DRAFT AGENDA**

4:30	Dinner
4:3U	vinner

- 5:00 2. CLOSED SESSION
- 5:59 3. Adjourn Closed Session
- 6:00 4. Call to Order/Establish Quorum
- **6:01 5. Agenda Review** (4 min)
- **6:05 6. Announcements/Program Updates** (5 min)
- **6:10 7. \*CONSENT AGENDA Action Items** (5 min)

In approving the consent agenda, the Board is approving recommendations within each committee's minutes listed below.

# 7.1 Draft Minutes of the January 16, 2019 Board Meeting\*

- a. Jack/Lee moved to approve the Consent Agenda as Presented. MSP.
- b. Sara/Kenn moved to approve the Agency Values MSP.
- c. Jack/Nicolette moved to accept the 17/18 Audit. MSP.

# 7.2 Draft Minutes of the February 14, 2019 Governance Committee Meeting\*

- a. Lee/Pam moved to recommend approval of the 17/18 Audit to the Board, pending Audit Committee recommendation. MSP.
- b. Pam/Jack moved to recommend approval of the Agency Values to the Board. MSP.

# 7.3 Draft Minutes of the February 14, 2019 Finance Committee Meeting\*

- **8. Receive comments from members of the public on "Items not on the Agenda"** (5 min)
- 6:20 Program Presentation FRCs
- **6:30 9. Agency Business Ray Cancino** (40 min)
  - 9.1 BOD Self-Assessment comparative analysis
    - a. Board Responsibility Review: CEO evaluations + Directors and Officers Insurance (Seth)
  - 9.2 Agency trends
    - a. Sustainability Goals and Outcomes ( Doug)
    - b. Donor Activity (Virginia)
    - c. Philanthropy Goals (Virginia)
  - 9.3 Live Oak Senior Center
  - 9.4 TDA REFORM Taskforce

- 9.5 Staff Training Opportunities
- 7:10 10. Development/Philanthropy Report- Virginia Wright (10 min)
  - 10.1 Development Report
- 7:20 11. Finance Committee Update Doug Underhill (10 min)
  - 11.1 Agency 1% Reserve Tracking
- 7:30 13. Written Reports
  - 13.1 Development Report for January 2019
  - 13.2 Financial Report from the February 14, 2019 Finance Committee Meeting
  - 13.5 Program Reports from CACFP, ELD, LOCR, MCR, NVCR
- 7:30 14. Newspaper Articles
- 7:30 15. Items for Next Agenda
- 7:30 16. Adjourn Regular Meeting

# Next Meeting: Wednesday, March 20, 2019 5:00 PM to 7:30 PM

Location: Sutter/PAMF Education and Support Center, 2200 Soquel Avenue, Santa Cruz



# BOARD OF DIRECTORS

Wednesday, January 16, 2019

# 5:00 PM to 7:30 PM

Sutter/PAMF Education and Support Center, 2200 Soquel Avenue, Santa Cruz

#### **DRAFT MINUTES**

**Members Present:** Shannon Brady, Pam Fields, Richard Vasquez, Kenn Barroga, Stephanie Connor Kent, Katie King, Sara Siegel, Lee Staff, Steve McKay, Casey Wu, Jack Jacobson, Nicolette Lee (by phone)

**Excused Absences**: Martin Bernal

Staff Present: Ray Cancino, Julie Gilbertson, Lisa Berkowitz, Lisa Hindman Holbert, Doug Underhill,

Kirk Ance, Virginia Wright.

**Guest:** Peter Mersino **Notes:** Tonje Switzer

- 4:30 Dinner
- 5:00 2. CLOSED SESSION
- 5:30 3. Adjourn Closed Session
- 5:30 4. Call to Order/Establish Quorum
- 5:31 5. Agenda Review
- 5:31 6. Announcements/Program Updates

Covered California has been extended to January 18. WIC is funded to the end of March should shutdown continue. Food stamps have funds through February and we are working with the Food Bank for contingency plan. Lisa HH: Governor Newsom has proposed funding for Early Care and Education. Since August 1000 senior meals have been delivered over the weekends.

# **5:35 7. \*CONSENT AGENDA - Action Items** (5 min)

In approving the consent agenda, the Board is approving recommendations within each committee's minutes listed below.

# 7.1 Draft Minutes of the November 14, 2018 Board Meeting\*

- a. Jack/Lee moved to approve the consent agenda as presented. MSP.
- b. Jack/Pam moved to add the motion from the 11/8 Governance Committee to the 11/14/18 BOD Consent Agenda. MSP.

# 7.2 Draft Minutes of the December 13, 2018 Governance Committee Meeting\*

- a. Lee/Pam moved to recommend approval of the 17/18 Audit to the Board, pending Audit Committee recommendation. MSP.
- b. Pam/Jack moved to recommend approval of the Agency Values to the Board. MSP.

# 7.3 Draft Minutes of the January 10, 2019 Finance Committee Meeting\*

Jack/Kenn moved to recommend to the CB Board to approve Resolution 2019-01-01 allowing a change in signers of MOW accounts at three financial institutions. MSP.

7.4 Draft Minutes of the January 10, 2019 Governance Committee Meeting\* Jack /Lee moved to approve the Consent Agenda as Presented. MSP.

# 5:40 8. Receive comments from members of the public on "Items not on the Agenda"

# **5:40 9. Agency Business – Ray Cancino** (30 min)

9.1 MOW - \$85K Funding Secured

Funding for a third year is included in the budget. Live Oak School district is planning to build teacher housing on the property currently housing MOW.

9.2 Grants

CDSS – Thriving Immigrants

FRCs received a combined \$16K for education and outreach on immigration rights issues. There will be a launch of the grant on Feb 1 at 9am with location TBD. Board member is encouraged to attend. CEO noted that a part of the education and outreach effort will be referrals to attorneys.

# 6:00 10. Development/Philanthropy Report-Virginia Wright

Lee and Stephanie will help with thank you letters.

10.1 Agency Values\* Action Item

Virginia presented the posters as the visual outcomes of the agency's work on updating the Mission and Vision. They will be posted at all sites. Virginia presented the values, and noted the breadth of input collected among staff and management to arrive at the final product.

# Sara/Kenn moved to approve the Agency Values MSP.

10.2 Development Report

The industry saw a 1% downturn, but CB did not. 12 new grants were submitted in the last few months and a few more are on the way. We are using data gathered and turning to foundations. Virginia gave a brief overview of the development report noting the Lautman mailer is under performing. Food from the heart is on March 8 at the Chaminade. The Coin Drive and Community Champions week will also be in March.

# 6:20 11. Audit presentation - Peter Mersino (20 min)

The Audit committee met in December. Peter Mersino gave an overview noting it was a clean and good audit. CEO thanked staff for all the hard work.

11.1 \*Acceptance of Agency Audit 17/18 - Action Item\* Jack/Nicolette moved to accept the 17/18 Audit. MSP.

# 6:35 12. Finance Committee Update - Doug Underhill

12.1 Trend Report for 17/18 FY Ending

# 6:43 13. Written Reports

- 13.1 Development Report for December 2018
- 13.2 Financial Report from the January 10, 2018 Finance Committee Meeting
- 13.5 Program Reports from MOW, LL, WIC
- **6:44 14**. Newspaper Articles
- 6:44 15. Items for Next Agenda----
- 6:44 16. Adjourn Regular Meeting

# Next Meeting: Wednesday, February 20, 2018 5:00 PM to 7:30 PM

Location: Sutter/PAMF Education and Support Center, 2200 Soquel Avenue, Santa Cruz

Prepared by Tonje Switzer

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# **Finance Committee**

Thursday, February 14, 2019, 9:00-10:00 AM
Urology Conference Room at PAMF
2911 Chanticleer Ave, Santa Cruz

# **Draft Minutes**

Members present: Jack Jacobson, Lee Staff Staff present: Raymon Cancino, Doug Underhill

Minutes: Tonje Switzer

9:00 Agenda review

9:05 CFO Report - Doug Underhill

a) Program Budget Summary Review – December

CDD is seeing a decrease in revenue and expenses. ELD is seeing a -25K change from prior month due to a -23K drop in Medi-Cal revenues (-ADA). This month we recognized the one-time 98K grant, displayed in cumulative gain and loss, resulting in +7K. MOW is seeing minor increases in expenses and a 20K decrease in projected donations. MOW is utilizing prior year reserves to balance the current year. Lift Line had a 30K net increase in revenue resulting from a decreased projection in CARB funds, but a substantial increase in Measure D. FRC's saw significant shifts due to unplanned expenses this year. We are spending 32K in grant writing with potential gains of five times the return. MAA revenues are adjusted every quarter based on prior months' numbers, and last quarter numbers were down. We are still projecting gains for MCR, with losses for the other FRCs. There was a brief discussion about NVCR CBDG funding, and the FRC management structure.

Admin is looking very healthy this month with a 9K positive change. Maureen and Virginia's salaries are still in the budget to account for new hires and an increase in outsourcing. Admin is seeing a decrease in personnel costs with an increase in contracted services, and a slight increase in grantee allocated revenue. Philanthropy is seeing an 8K loss, but is expected to turn positive next month due to donations coming in ahead of budget. Unrestricted donations are ahead of schedule, realized as received. Additional personnel savings will show for January's 1st week closure in all programs.

Investments gained December losses back in January as we remain in a volatile market.

- b) Financial Statement Review December
- c) Cash Flow and Line of Credit

Agency experienced very low cash flow at the end of December caused by a change of CDE's transition to a new fiscal payment system. CACFP, CDD and WIC were seeing substantially delayed payments. CDD and CACFP are up to expectations, but WIC delays in receivables for September and October remain. CEO directed CAO to draft a letter to responsible entities about the risks for smaller nonprofits that cannot cover costs in interim periods.

- d) Investments and Funds Status Report
- e) CB Fiscal Personnel Updates

The fiscal department lost two GAs, but reacted quickly and hired two new ones. One holds an MA in economics; the other is transferring from the pharmaceutical sector. Sally will be CFO right hand while restructuring to have one senior analyst, one analyst, and two trainees. Cathy Benson has agreed to provide some support during the transition.

- 10:09 Items for Next Agenda
- 10:10 Adjourn



# **Governance Committee Meeting**

Thursday February 14, 2019 10:00am-11:00am

Surgery Urology Conference Room at PAMF, 2911 Chanticleer, Santa Cruz

#### **DRAFT MINUTES**

Members Present: Shannon Brady, Jack Jacobson, Lee Slaff, Pam Fields

Staff Present: Raymon Cancino, Seth McGibben

**Minutes:** Tonje Switzer

# 10:11 1. Meeting to order/Establish Quorum

# 10:11 2. Agenda Review

# 10:11 3. CEO Report - Ray Cancino

a. BOD Self-Assessment comparative analysis

CEO noted that BOD is feeling more engaged and content with the structure and function of the committees. To respond to feedback we will create BOD member bios, and look into monthly updates for BOD meetings such as an FC report on gain and loss. CEO suggested HR can present monthly on BOD related roles and expectations. BOD minutes can be sent out right away so members not present can keep informed. New BOD members need the BOD manual, an orientation, and a packet with overview of all the programs. Committee chair will organize meeting for the new Board members and staff will coordinate agency trends, overview of programs and BOD. Each new BOD member will be paired with an existing BOD member mentor.

# b. Live Oak Senior Center

CEO and MOW PD met with LOSD superintendent who made clear the district will develop the current MOW site for school admin or teacher housing in 5-7 years, and are not interested in collaboration or cohabitation. There was a brief discussion surrounding ballot measure E, which identifies the use of the property.

# e. Alliance/ELD

CEO and ELD PD met with CCAH BOD member Larry Deghetaldi Md and is meeting with Ryan Coonerty today. ELD has applied for the planning grant for a new ELD building, which would include MOW. The next application is the building grant. Last application round ELD was awarded 50% of the possible grant amount, and there is a need to communicate that 100% is

needed to actualize the project. The funding model is highly focused on quantitatively increasing clients and discussion is needed about importance of arguing a quality assessment and fiscal impact. We are looking for a blended funding model, and November next year we would apply for \$3MM in CBDG funding for ELD. Since ELD receivables arrive after rendering services, we will need to build first and then move in. A combined capital campaign for MOW and ELD is possible.

# d. TDA REFORM Taskforce

The Committee reviewed a letter from CALACT concerned with legislation trying to limit access for certain nonprofits to funds. This could go further to decide that no nonprofit can receive funding which would affect Lift Line. Currently no nonprofit leaders are on the Board of CALACT, and we are advocating to get nonprofit representation. The proposed legislation is threatening transportation in rural areas. Clarity is needed as to who qualifies instead of blanket statements about nonprofit ineligibility.

10:25 Items for next GC Agenda/BOD Agenda

10:30 Closed Session

11:00 5. Adjourn

# **Next Meeting:**

Monday March 11, 12:00pm-1:00pm Board Room, Santa Cruz County Community Foundation, 7807 Soquel Drive, Aptos



Annual Budget: **\$393,395** 

Number of Staff: 5

City: **Felton** 

# WHY MOUNTAIN COMMUNITY RESOURCES?





**16**% of clients are experiencing homelessness

From 15/16, MCR has seen a **165%** increase in clients reporting incomes at or below Federal Poverty Level

# PROGRAM SERVICES

- Fresh & Emergency Food
- General Advocacy
- Free Natural Health Clinic
- Positive Parenting Program (Triple P)
- Community Emergency Response Team (CERT)
- Child & Adult Counseling
- Parent Project (Youth Probation)
- New Parent Support Group
- Covered CA/Medi-Cal Enrollment
- Women Infants & Children (WIC)
- Clothing & Hygiene Pantry
- Computer Access
- Community Meeting Space

# IMPACT

479 individuals served
2,184 services provided
163,000 lbs of healthy food
distributed

187 hours of free counseling

# MCR IS UNIQUE BECAUSE....

We continue to be a space where community members can identify a need and use their strengths and resources to try to meet it. We learn from our friends, volunteers, and neighbors everyday.

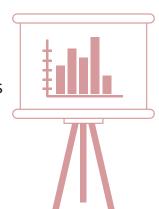


# WHO WE SERVE

MCR doesn't just serve our human community members. This year, we launched our first *Healthy Pets for All* clinic in partnership with the Santa Cruz County Animal Shelter and local volunteers. Over 60 cats and dogs received exams, vaccines, flea and tick prevention, vouchers for spay and neuter services, pet supplies and food, and referrals for more advanced vet services. All services were free for lowincome pet owners. **Our next clinic is March 15th**. 10

# MOUNTAIN COMMUNITY RESOURCES TRENDS

- · Brick-and-mortar housing services aren't meeting community need
- County shifts to Evidence-Based Practices & Programs demand an adaptable and more professionalized non-profit workforce
- SLV low-income renters are increasingly vulnerable to illegal evictions and landlord abuse
- Repeal of Individual Mandate and more expensive premiums for subsidized plans saw less working poor enroll in health care



MCR needs a strong team of diverse & talented staff & volunteers to sustain the programs we are known for and realize those we are dreaming up.



# **Advocacy and Electeds**

- We need a Housing First approach
- How can we pass solutions like Measure H?
- What can we do to support Medi-Care for all?

# **Keys to Sustainability**

- Strategic planning & follow-through
- Agency collaboration & smart partnership
- Donor support

"Where do you see MCR in 2, 5, and 10 years?"

# **HOW BOARD MEMBERS CAN HELP!**

- Phone-A-Thon! Let's raise 25K!
- us on f and share our events
- Check out our new programs
- Attend the Mountain Affaire
- Help create an FRC strategic plan

MCR needs callers, secretaries, and accountants Tuesday 3/12 thru Thursday 3/14 4:00-8:00 pm

# Live Oak COMMUNITY RESOURCES COMMUNITY BRIDGES PUENTES DE LA COMUNIDAD

# LIVE OAK COMMUNITY RESOURCES



We've seen a **79%** increase in demanded services then previous years for this period.



Currently, we've served more individuals who've reported being homeless then the entire '17-'18 Fiscal Year.

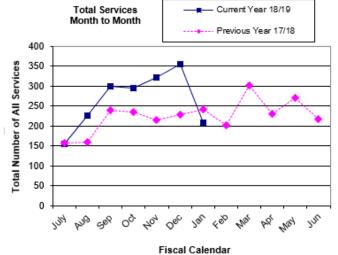
# Annual Budget: **\$ 283,032**

Number of Staff: 3
City: **Live Oak** 

# **PROGRAM SERVICES**

- Food Distribution
- General Advocacy
- Youth Tutoring Program
- Positive Parenting Program (Triple P)
- Child & Adult Counseling
- Parent Project (Youth Probation)
- Child/Parent Playgroups
- Housing (applications, searching, personal support)
- ESL Classes
- Covered CA/Medi-Cal Enrollment
- Clothing
- Computer Access
- Community Meeting Space





408 participants served

1,942 Services provided

111 Hours of counseling provided

956 Volunteer and Internship Hours



# WHO WE SERVE

At LOCR, the staff and our service delivery model reflect the diversity of the communities we serve. We observe the highest standards of cultural competence, and is known for its willingness to collaborate with other groups and organizations in order to bring needed services to the residents of Live Oak and Santa Cruz County. This year, we're launching a **Homework Club** at Emerald Bay Apartments for youth in response to parents reaching out to LOCR asking for support for their children as many disparities for resources and activities exist in this part of Live Oak.

# LIVE OAK COMMUNITY RESOURCES PROGRAM TRENDS

- Increased development proposals in Live Oak such as Waste Management, new Kaiser facility, low-income housing on Capitola Rd.
- Rental and housing prices have again increased in Live Oak.
- Our on-site partner from Work Force reports businesses high demand for minimum wage workers, especially in the Capitola/Live Oak area.

**Advocacy and Electeds** 

 LOCR has increased it's advocacy with elected officials on-site to share our program's, the impact their funding has or can make at LOCR, and to develop a relationship for future political support

**Keys to Sustainability** 

- Stronger presence in the community
- Continued donor support
- Diversify funding sources
- Programs based on community need

The biggest challenge is having a small team doing big things in the Live Oak community.

In 3 years, what is your vision of Live Oak Community Resources?

# **HOW BOARD MEMBERS CAN HELP!**

- Like us on Facebook and share events or services we provide
- Come visit us!
- Continue to advocate for us on a political level.
- Come to one of our events









# AGENCY WILL HAVE 25% RESERVE BY 2040



# 82% OF PROGRAMS MET 1% RESERVE INCREASE

9/11 of programs in FY17/18 increased their reserves by 1% or more. \*Admin/Dev combined



41.28% OF RESERVE GOAL HAS BEEN MET



# AMOUNT INCREASE IN RESERVES

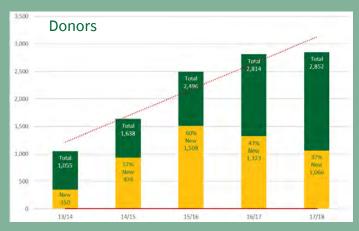
Close of FY 17/18 - Agency Reserves increased by \$110,929



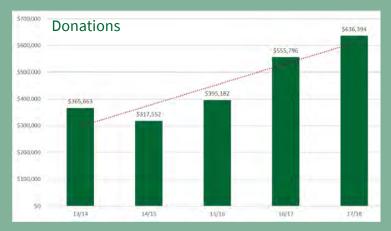
7.65% PERCENTAGE INCREASE OF TOTAL RESERVE GOAL IN FY17/18

# Philanthropy Data for 17/18 CEO Goals





Donors increased by 1.35%, % new donors decreased by 19 compared to last year.



Donations increased by 14.5%

# **Meet and Greet**

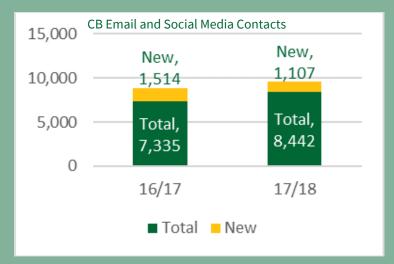
We had 12 events last year with opportunities to meet and greet policy makers, stakeholders, staff and participants.



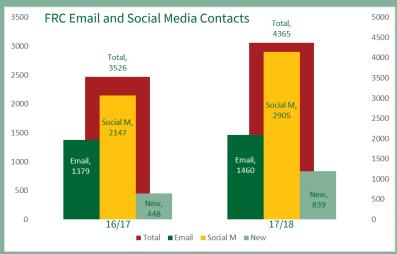
# **Email and Social Media**



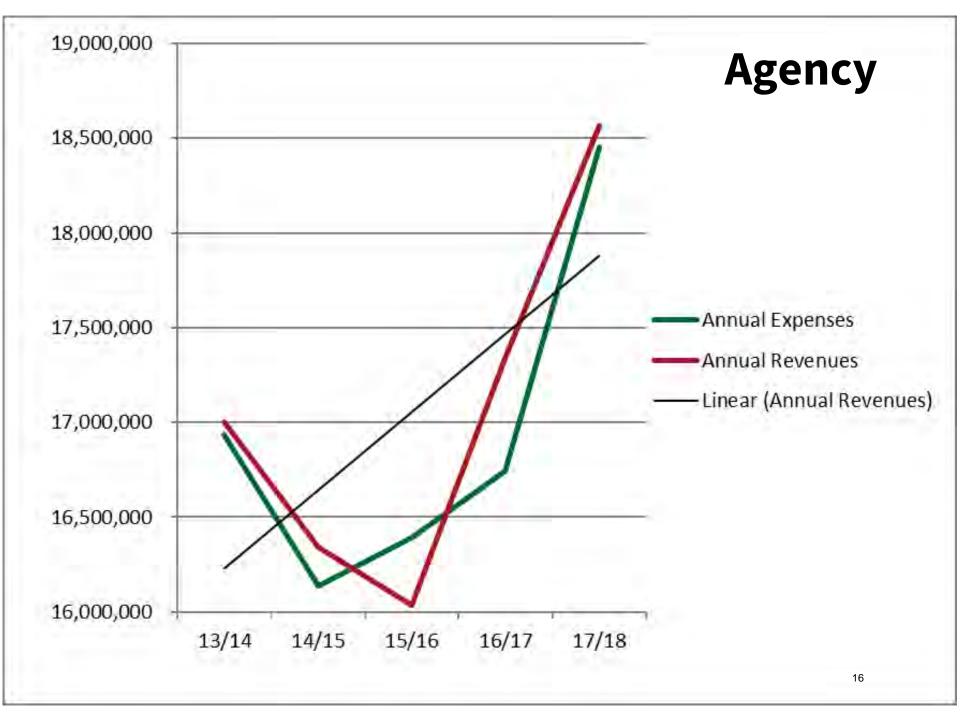


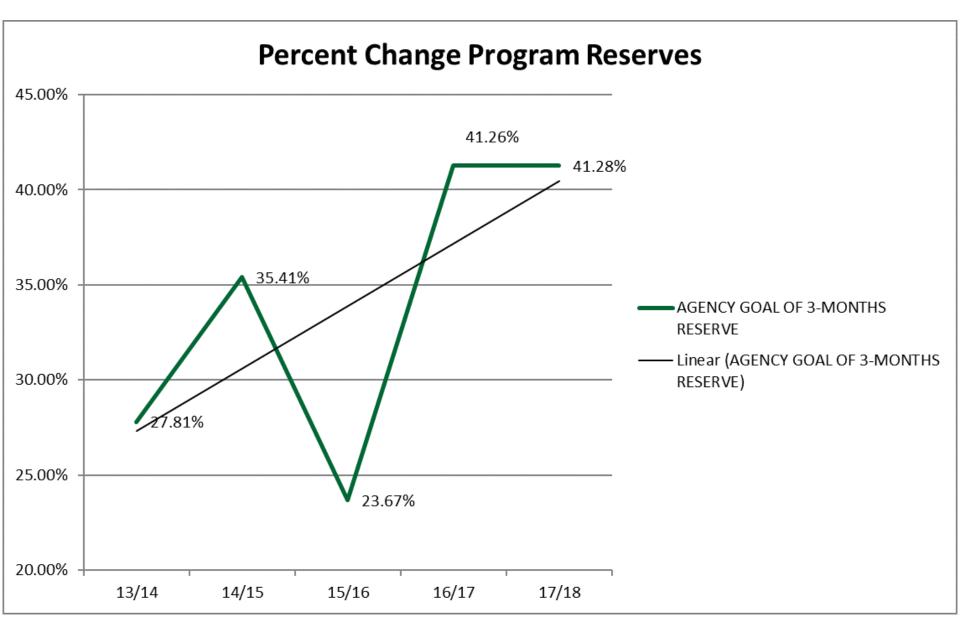


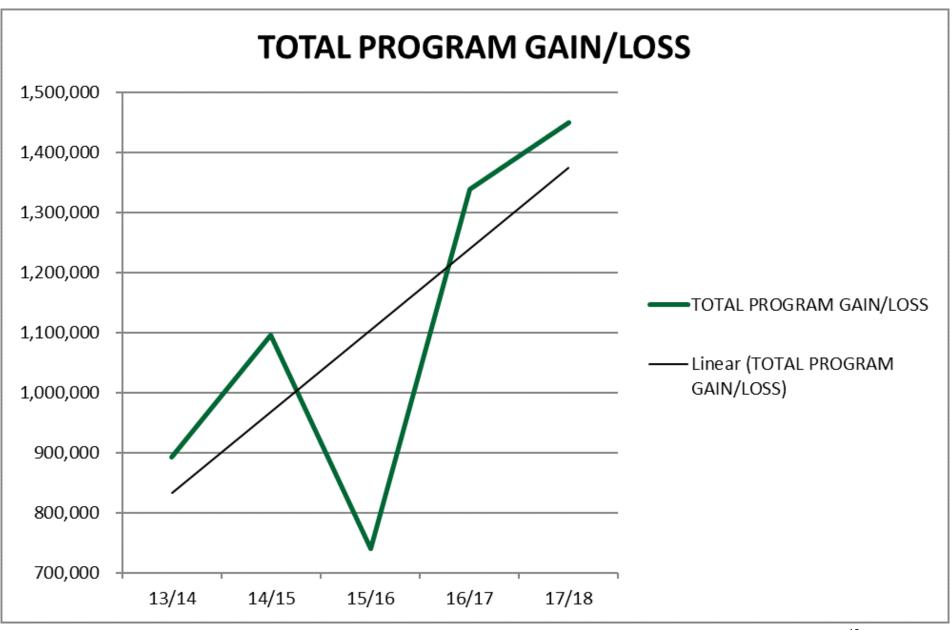
CB total media contacts increased by 15%



FRC total media contacts increased by 24%



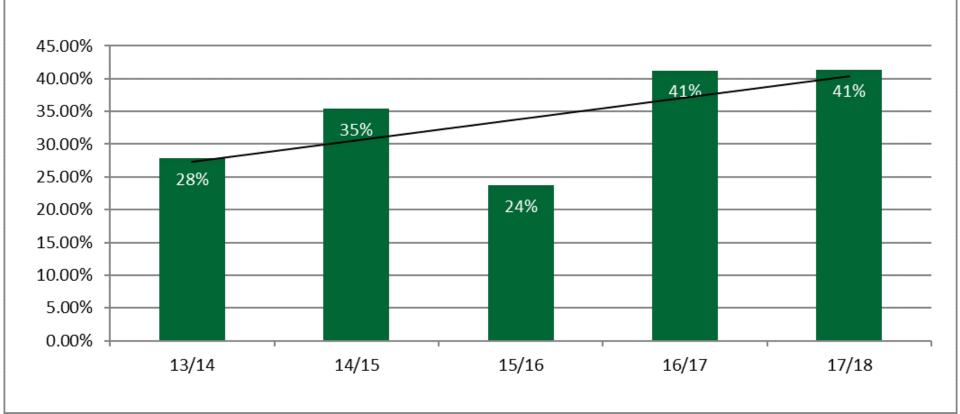


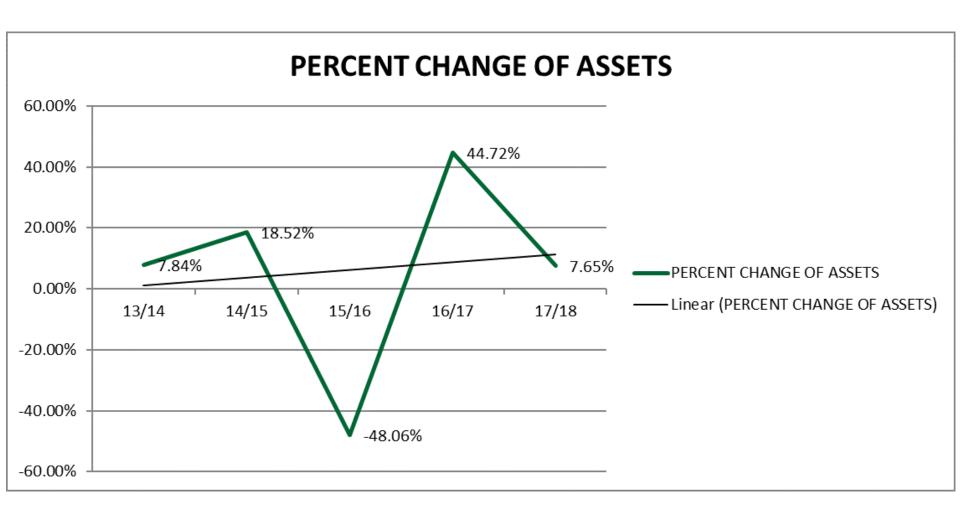


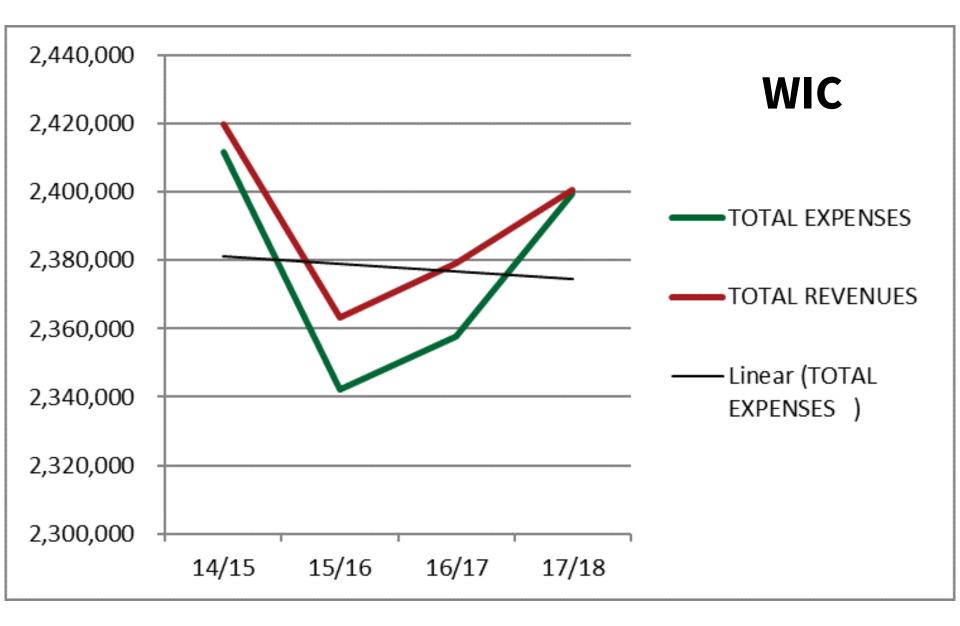
# **AGENCY GOAL OF 3-MONTHS RESERVE**

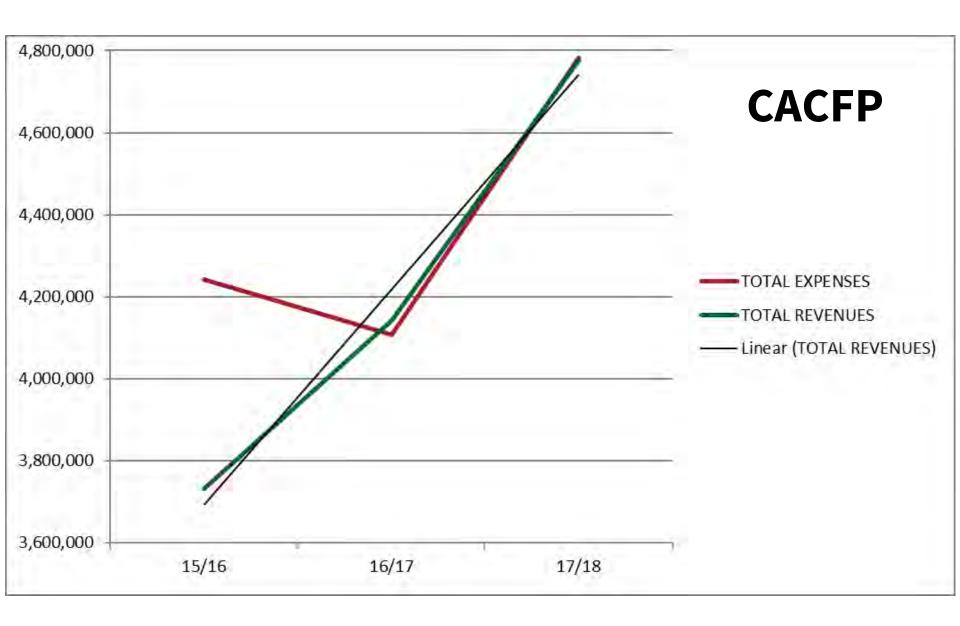
AGENCY GOAL OF 3-MONTHS RESERVE

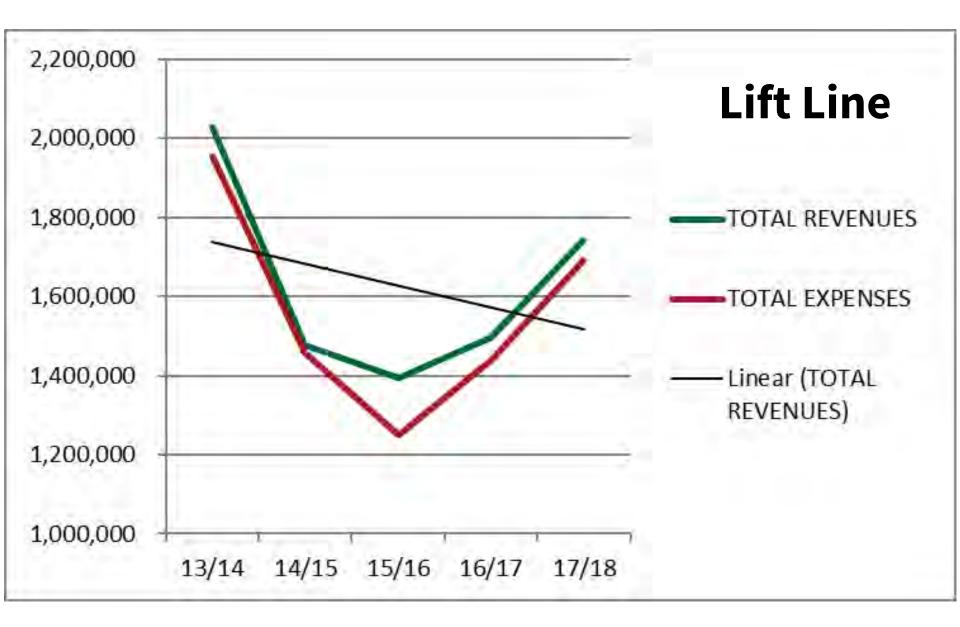
— Linear (AGENCY GOAL OF 3-MONTHS RESERVE)

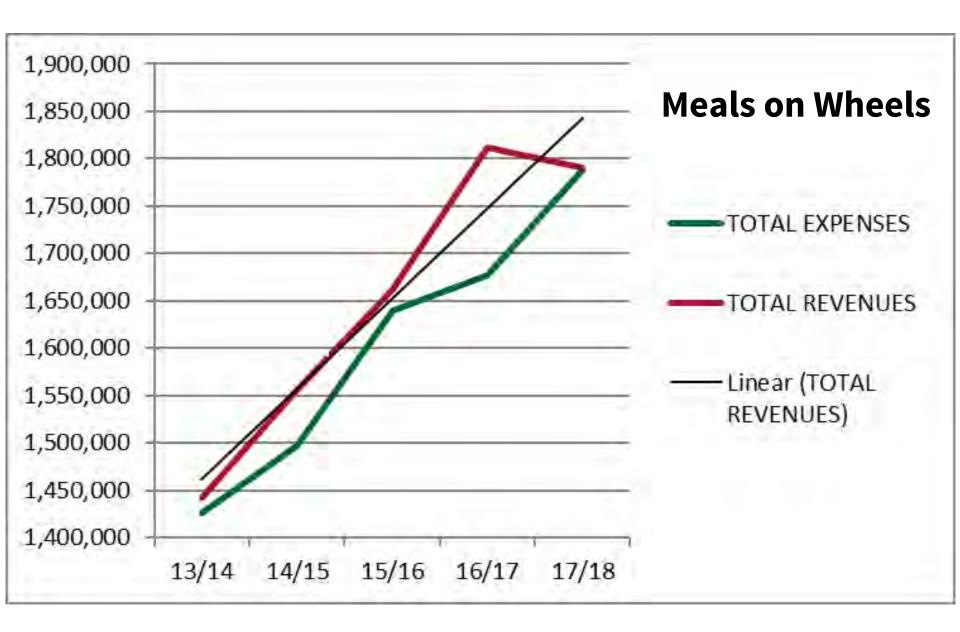


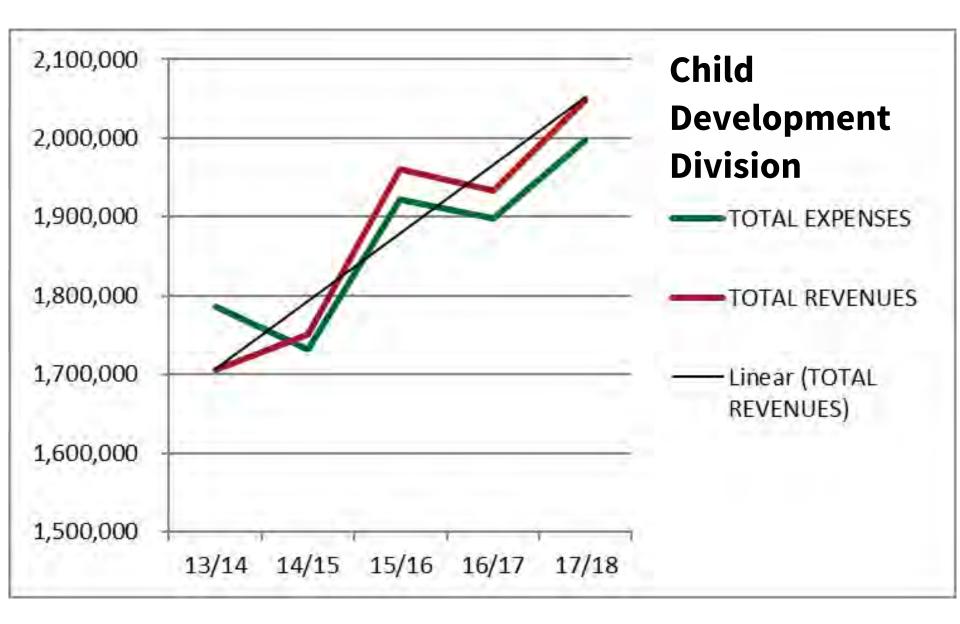


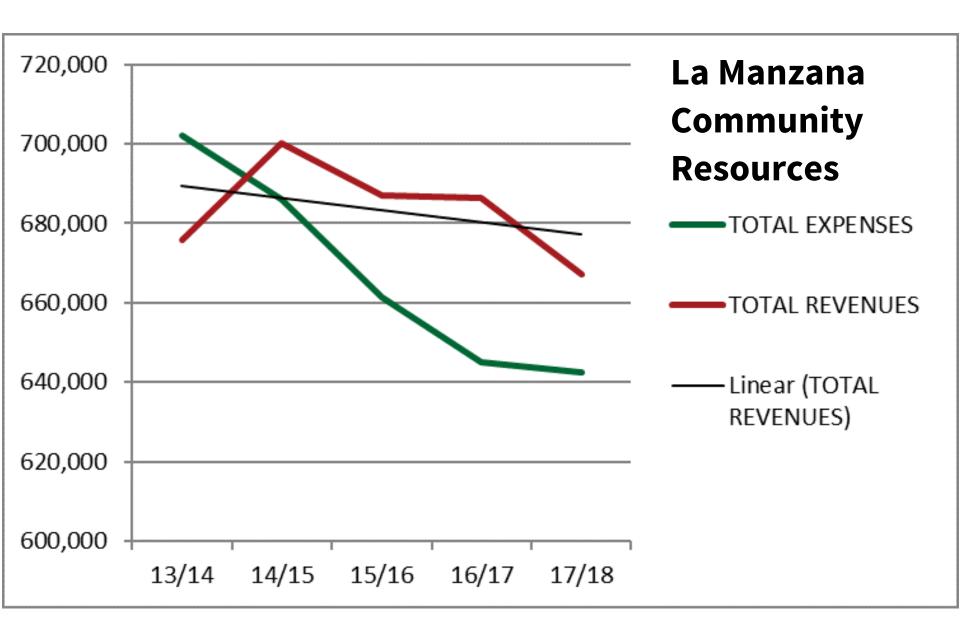


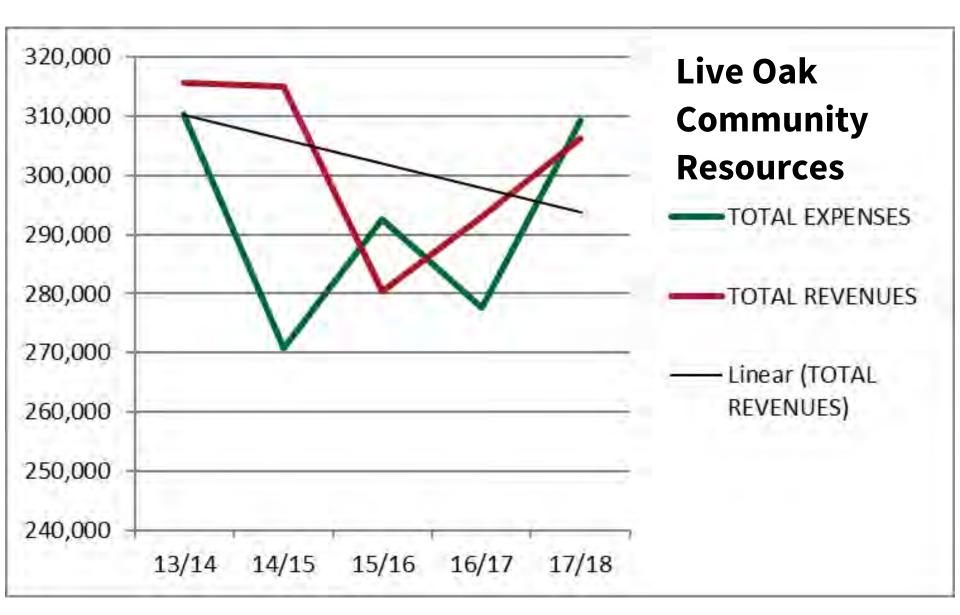


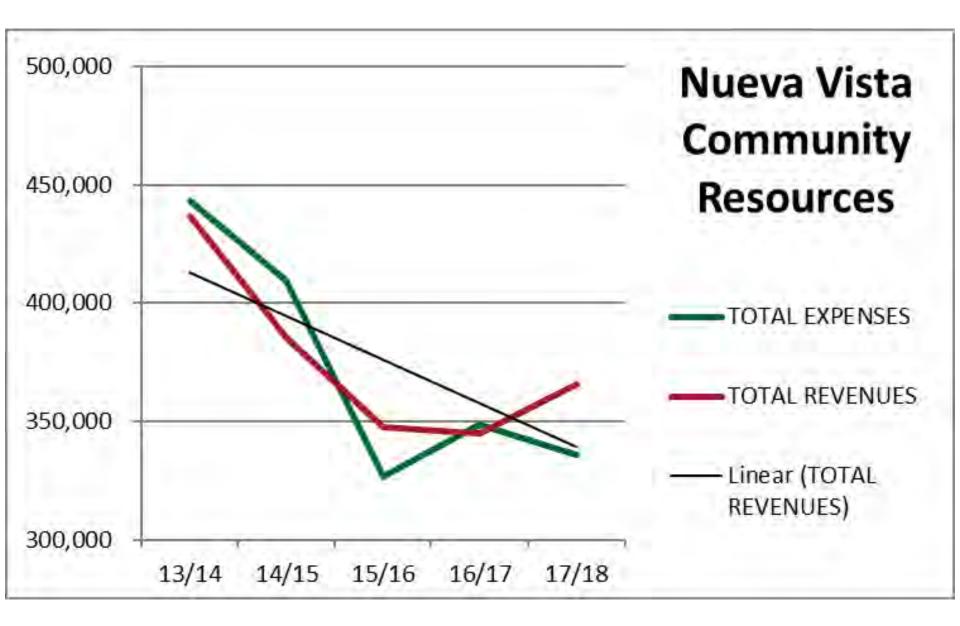


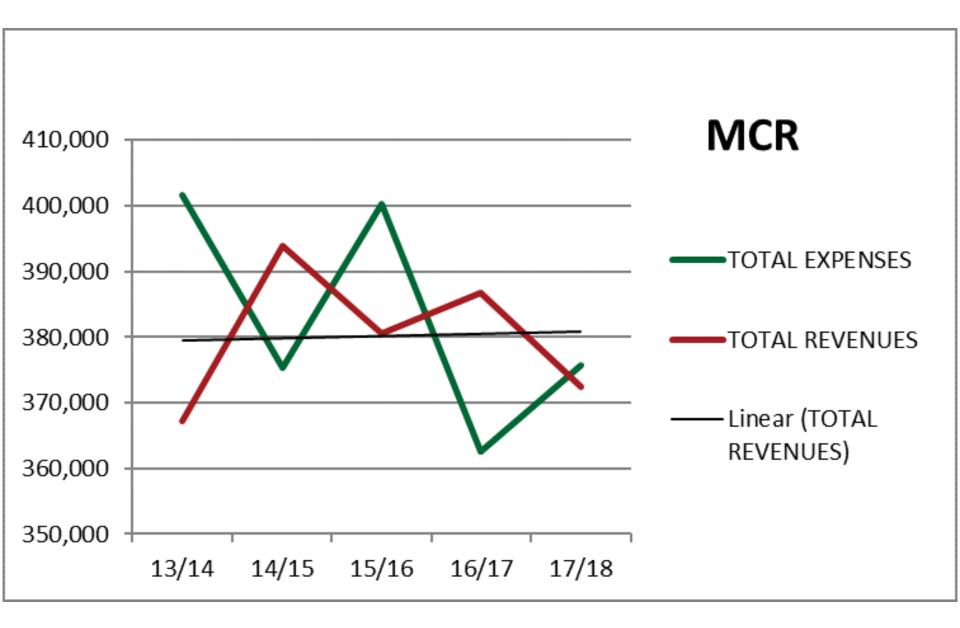


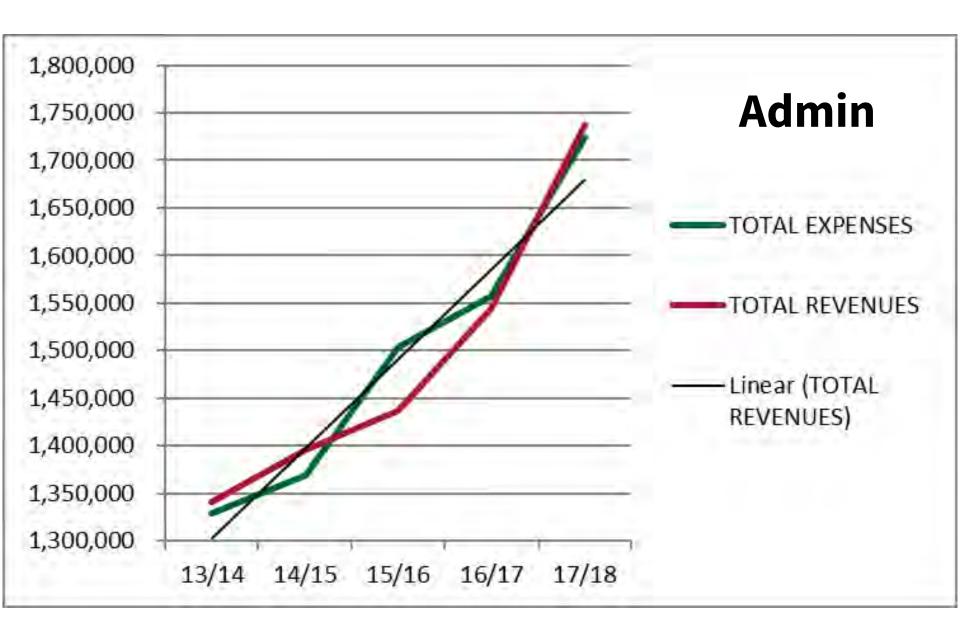


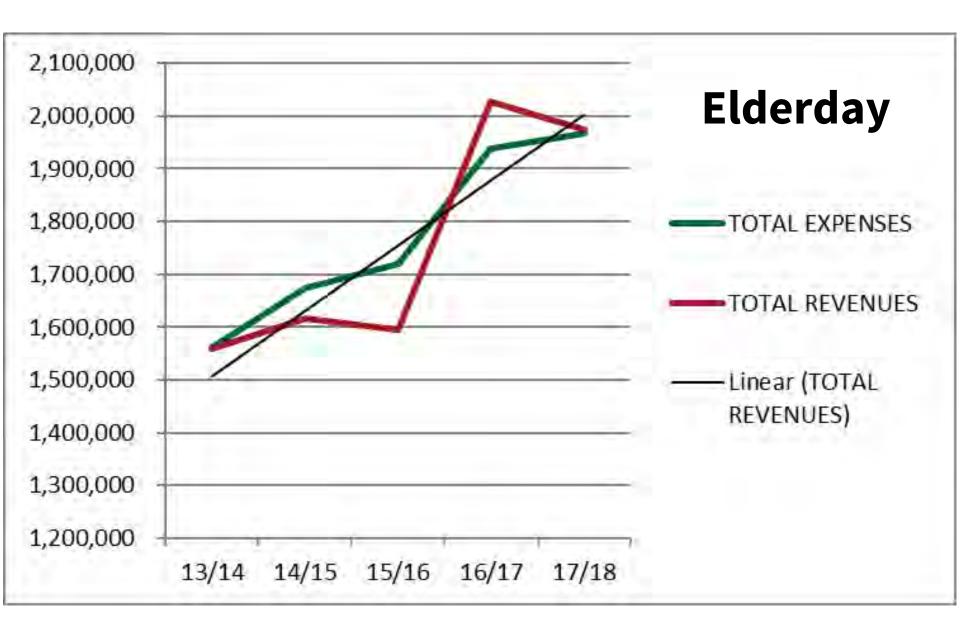














# **2019 Staff Training Schedule**



**Mandated Reporter Training** by SC County Human Services Department. January 14, 3pm-5pm. 18 West Lake Avenue Suite P, Watsonville



# **An Introduction to the Protective Factors**

March 11, 9am-5pm. 18 West Lake Avenue Suite P, Watsonville



# **Harm Reduction and Public Health**

April 8, 9am-10:30am. 18 West Lake Avenue Suite P, Watsonville



# **Diversity Training with Triangle Speaker Panel**

May 13. 9am-12pm (English) and 1pm-4pm (Spanish). 18 West Lake Avenue Suite P, Watsonville



# **Facilitating Change Talk**

June 28, 9am-5pm. 18 West Lake Avenue Suite P, Watsonville

**TBD** 

**TBD** 

Strategies 2.0

# The Pair of ACEs: Building Community Resilience

September 9, 9am-1pm. 18 West Lake Avenue Suite P, Watsonville

**TBD** 

**TBD** 



# **Trauma Informed Care**

December 9, 9am-5pm. 18 West Lake Avenue Suite P, Watsonville

# California Legislature

August 8, 2018

Mr. Joshua W. Shaw, Executive Director California Transit Association 1415 L Street, Suite 1000 Sacramento, CA 95814

Re: Request for Review of the Transportation Development Act

Dear Mr. Shaw:

On behalf of the transportation policy committees of the California State Legislature, we are writing to request the California Transit Association (CTA) spearhead a Transportation Development Act Policy Task Force to fully examine performance measures for our state's public transportation system and produce a legislative recommendation for any reforms or changes to the current programs.

As you are aware, the Transportation Development Act (TDA) was crafted in the 1970s to provide a funding scheme for the state's public transportation system. TDA governs the expenditure of billions of dollars of funding for a wide variety of transit services in California. Specifically, TDA is funded by a ¼ cent statewide sales tax known as the Local Transportation Fund (LTF), and the sales tax on diesel fuel known as State Transit Assistance (STA). These funding streams are distributed to transit operators and regional transportation planning agencies (RTPAs) through long held statutory formulas. Additionally, there are different performance requirements attached to the two programs and the programs are linked, so performance outcomes in one can affect the other.

It has come to our attention in recent years that the performance measures developed in TDA law, including farebox recovery ratio, may not be adequate to meet the needs and overall transportation goals of our state. Additionally, it is our understanding that other states, and even our own California State Transportation Agency (CalSTA), have revised measurements and moved to newer standards.

As the state and regions continue to work toward the goal of reducing greenhouse gas emissions, as well as cutting other forms of air pollution, increasing the mode shift from single occupant car trips to public transportation is critical for success. Additionally, providing alternative modes of transportation helps relieve congestion on our highways, increasing the quality of life for commuters and assisting with the movement of goods throughout our state. The state remains committed to providing funding for public transit. In fact, with the recent passage of SB 1 (Beall), Chapter 5, Statutes of 2017, STA funding increased by roughly 130 percent.



Mr. Joshua Shaw August 8, 2018 Page 2

As funding partners in these systems, the state must be able to measure performance outcomes to help guide future state policies. If the current system is not adequate, then the Legislature must consider alternatives.

To that end, we are requesting that CTA convene a Task Force of stakeholders, including but not limited to, transit operators from both urban and rural areas; RTPAs from both urban and rural areas; the Administration; and relevant academics to thoroughly examine the current TDA performance measures for both LTF and STA and propose new, updated standards for the Legislature to consider. The Task Force should consider, but not be limited to, the following:

- Issues of overall service of transit agencies, e.g. providing reliable service to commuting populations while also providing service for the elderly and disabled;
- Issues of population and population density differences, such urban versus rural service areas:
- Issues of funding, including federal, state, and local sources;
- Issues of capital and operations, e.g how do we measure performance of both capital assets and the operation of the systems;
- Issues of state oversight, e.g. which state department or agency should be responsible for transit system oversight and reporting; and,
- General issues of TDA law that should be examined, e.g. whether LTF funds should be spent on local streets and roads.

We would request that the Task Force complete their work by the Fall of 2019, so that any legislative recommendations could have full consideration during the 2020 legislative year.

We thank you in advance for taking on this monumental task and partnering with the Legislature to update TDA. Please contact Melissa White, with Assembly Transportation Committee, at melissa.white@asm.ca.gov, or Manny Leon, with Senate Transportation and Housing Committee, at manny.leon@sen.ca.gov, with any questions.

Sincerely,

Honorable Jim Frazier, Chair Assembly Committee on Transportation

**Eleventh Assembly District** 

Honorable Jim Beall, Chair

Im Heall

Senate Committee on Transportation and Housing

Fifteenth Senate District

Potential Revisions for Santa Cruz Metro Legislative Program: The CEO has been appointed to a statewide Transportation Development Act (TDA) Reform Task Force. On behalf of METRO, the CEO will seek various changes to the current law that will protect or increase the TDA funds received today by METRO. The CEO will seek to reduce the burden of the current outdated performance measures; explore the creation of new and useful performance measures; simplify and create a pass-through of TDA dollars directly to transit agencies; reduce the TDA dollars that today go to non-public transit uses/entities; and seek to cap the "off the top" dollars that are today taken by Regional Transportation Planning Agencies (RTPAs) and Metropolitan Planning Organizations (MPOs) for various line items such as administration, planning and reserves at 3% maximum.

Excerpt from RTC Legislative Program: Transportation Development Act (TDA): Monitor potential modifications to the TDA, including fare-box recovery requirements, and ensure funding for transit, planning, administrative, and other TDA purposes in Santa Cruz County are not reduced. Oppose efforts that would reduce TDA funds which are essential for RTC administration and planning. (Note: the RTC board approved the RTC leg program and directed staff to work with Santa Cruz Metro to coordinate proposals for TDA reform).

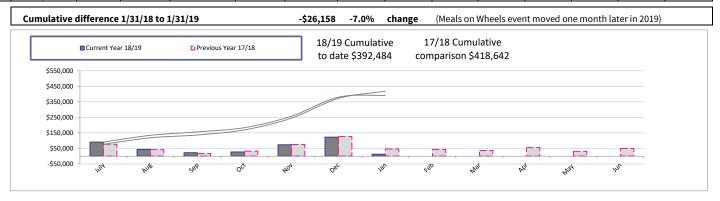
#### **Development Progress Report**

#### Fiscal Year 2018-19

January 31, 2019

A. Revenue from Individuals & Businesses: donations, auctions, sponsorships, tickets. (Excludes unfulfilled pledges.)

	Fiscal Year	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total
Total	Current Year 18/19	\$90,760	\$43,588	\$22,137	\$27,139	\$73,512	\$122,883	\$12,465						\$392,484
	Previous Year 17/18	\$76,795	\$41,825	\$17,779	\$32,874	\$75,415	\$127,521	\$46,433	\$43,568	\$37,199	\$54,823	\$31,484	\$49,677	\$635,394



#### B. Active Grant Applications - See Grant Status Report

Grant Revenue Goal \$1,053,074
Total Awarded YTD \$1,309,289
New Funds Awarded \$244,215

#### **C. Fundraising Event Summary**

- Farm to Fork 2018: Net revenue increased 26% to \$38,832 with 11 sponors and 140 guests.
- Mountain Affair 2018: Net revenue increased 12% to \$17,565 with 4 sponsors and 110 guests.
- March for Meals: Join us for Food from the Heart March 8, or Communuty Champions Mar 18-22.

# D. Campaigns and Other - See Campaign and Appeal Summary

- Database update increased email reach 204% to 5,500 initial email appeal audience.
- Giving Tuesday raised 60% more from 95 donors up from 75, incl. 38 gifts on Facebook!
- Year-End fundraising stable over prior year, despite 15% decrease in MOW mass mailer.
- Strategic Visioning Meetings complete, document in process, initiatives moving forward.

# Grant Status Report Fiscal Year 2018-19

The grants listed below are tracked by the Development Department.

# Active Grant Applications: Applied in and Funding for FY18/19

Revenue Goal: \$1,053,074

**Total In Process** 

19 Awarded Grant Applications	FY 18/19	FY 17/18
TDA Funding Claim (LL)	\$695,074	\$664,92
Sunlight Giving (CB) multi-year	\$150,000	\$150,00
Alliance Partners for Healthy Food Access (FRC)	\$100,000	
California Department of Aging, CBAS (ELD)	\$98,215	
Community Foundation Santa Cruz (ELD, FRC)	\$45,000	\$50,000
Packard Foundation (NVCR)	\$45,000	\$45,000
County of Santa Cruz Probation for Youth (LORC & MCR)	\$45,000	\$60,000
Monterey Peninsula Foundation (Lift Line)	\$40,000	\$40,000
Dignity Health Dominican Hospital (FRC)	\$20,000	
Community Action Board Immigration Services (FRC)	\$16,000	
Rockefeller Foundation for Listen for Good (FRC) multi-year	\$15,000	\$30,000
Kaiser Foundation for At Risk Youth (FRC)	\$15,000	\$15,000
Newman's Own (MOW)	\$10,000	\$10,000
Dudley-Vehmeyer-Brown Foundation (MCR)	\$5,000	\$5,000
Save the Redwoods (NVRC)	\$5,000	
AT&T Youth (MCR)	\$5,000	
Disney Points of Light (MOW)	in-kind	
	Å4 200 200	
19 Submitted Grant Applications, in process, and prior year one time		\$1,069,920
19 Submitted Grant Applications, in process, and prior year one time Alliance Planning Grant (MoW & Elderday)	only \$150,000 Submitted	\$1,069,920
19 Submitted Grant Applications, in process, and prior year one time Alliance Planning Grant (MoW & Elderday)	\$150,000 Submitted \$100,000 Submitted	\$1,069,920
Alliance Planning Grant (MoW & Elderday) California Public Utilities Corp (FRC) Pajaro Valley Community Health Trust (LMCR)	\$150,000 Submitted \$100,000 Submitted \$15,000 Submitted	\$1,069,920
19 Submitted Grant Applications, in process, and prior year one time Alliance Planning Grant (MoW & Elderday) California Public Utilities Corp (FRC) Pajaro Valley Community Health Trust (LMCR) Community Foundation Monterey advocacy (LMCR)	\$150,000 Submitted \$100,000 Submitted \$15,000 Submitted \$12,000 In process	
19 Submitted Grant Applications, in process, and prior year one time Alliance Planning Grant (MoW & Elderday) California Public Utilities Corp (FRC) Pajaro Valley Community Health Trust (LMCR)	\$150,000 Submitted \$100,000 Submitted \$15,000 Submitted	
19 Submitted Grant Applications, in process, and prior year one time Alliance Planning Grant (MoW & Elderday) California Public Utilities Corp (FRC) Pajaro Valley Community Health Trust (LMCR) Community Foundation Monterey advocacy (LMCR) United Way Women in Philanthropy (NVCR)	\$150,000 Submitted \$100,000 Submitted \$15,000 Submitted \$12,000 In process	Declined
19 Submitted Grant Applications, in process, and prior year one time Alliance Planning Grant (MoW & Elderday) California Public Utilities Corp (FRC) Pajaro Valley Community Health Trust (LMCR) Community Foundation Monterey advocacy (LMCR) United Way Women in Philanthropy (NVCR) Palo Alto Medical Foundation (MOW)	\$150,000 Submitted \$100,000 Submitted \$15,000 Submitted \$12,000 In process \$10,000 In process	Declined
Alliance Planning Grant (MoW & Elderday) California Public Utilities Corp (FRC) Pajaro Valley Community Health Trust (LMCR) Community Foundation Monterey advocacy (LMCR) United Way Women in Philanthropy (NVCR) Palo Alto Medical Foundation (MOW) California Census Office 2020 (FRC)	\$150,000 Submitted \$100,000 Submitted \$15,000 Submitted \$12,000 In process \$10,000 In process \$5,000 In process	Declined
Alliance Planning Grant (MoW & Elderday) California Public Utilities Corp (FRC) Pajaro Valley Community Health Trust (LMCR) Community Foundation Monterey advocacy (LMCR) United Way Women in Philanthropy (NVCR) Palo Alto Medical Foundation (MOW) California Census Office 2020 (FRC) Subaru Share the Love (MOW)	\$150,000 Submitted \$100,000 Submitted \$15,000 Submitted \$12,000 In process \$10,000 In process \$5,000 In process TBD Submitted	Declined
Alliance Planning Grant (MoW & Elderday) California Public Utilities Corp (FRC) Pajaro Valley Community Health Trust (LMCR) Community Foundation Monterey advocacy (LMCR) United Way Women in Philanthropy (NVCR) Palo Alto Medical Foundation (MOW) California Census Office 2020 (FRC) Subaru Share the Love (MOW)	\$150,000 Submitted \$100,000 Submitted \$15,000 Submitted \$15,000 In process \$10,000 In process \$5,000 In process TBD Submitted TBD Submitted	Declined
Alliance Planning Grant (MoW & Elderday) California Public Utilities Corp (FRC) Pajaro Valley Community Health Trust (LMCR) Community Foundation Monterey advocacy (LMCR) United Way Women in Philanthropy (NVCR) Palo Alto Medical Foundation (MOW) California Census Office 2020 (FRC) Subaru Share the Love (MOW) California Community Reinvestment Grants (FRC) California Emerging Technology Fund (FRC)	\$150,000 Submitted \$100,000 Submitted \$15,000 Submitted \$12,000 In process \$10,000 In process \$5,000 In process TBD Submitted TBD Submitted TBD in process	Declined
Alliance Planning Grant (MoW & Elderday) California Public Utilities Corp (FRC) Pajaro Valley Community Health Trust (LMCR) Community Foundation Monterey advocacy (LMCR) United Way Women in Philanthropy (NVCR) Palo Alto Medical Foundation (MOW) California Census Office 2020 (FRC) Subaru Share the Love (MOW) California Community Reinvestment Grants (FRC) California Emerging Technology Fund (FRC) Massage Therapy Foundation (MCR)	\$150,000 Submitted \$100,000 Submitted \$15,000 Submitted \$15,000 Submitted \$12,000 In process \$10,000 In process \$5,000 In process TBD Submitted TBD Submitted TBD In process	Declined
Alliance Planning Grant (MoW & Elderday) California Public Utilities Corp (FRC) Pajaro Valley Community Health Trust (LMCR) Community Foundation Monterey advocacy (LMCR) United Way Women in Philanthropy (NVCR) Palo Alto Medical Foundation (MOW) California Census Office 2020 (FRC) Subaru Share the Love (MOW) California Community Reinvestment Grants (FRC)	\$150,000 Submitted \$100,000 Submitted \$15,000 Submitted \$15,000 Submitted \$12,000 In process \$10,000 In process \$5,000 In process TBD Submitted TBD Submitted TBD in process TBD In process	Declined
19 Submitted Grant Applications, in process, and prior year one time Alliance Planning Grant (MoW & Elderday) California Public Utilities Corp (FRC) Pajaro Valley Community Health Trust (LMCR) Community Foundation Monterey advocacy (LMCR) United Way Women in Philanthropy (NVCR) Palo Alto Medical Foundation (MOW) California Census Office 2020 (FRC) Subaru Share the Love (MOW) California Community Reinvestment Grants (FRC) California Emerging Technology Fund (FRC) Massage Therapy Foundation (MCR) PG&E Emergency Response Outreach	\$150,000 Submitted \$100,000 Submitted \$15,000 Submitted \$15,000 In process \$10,000 In process \$5,000 In process TBD Submitted TBD Submitted TBD in process TBD In process TBD In process	Declined
Alliance Planning Grant (MoW & Elderday) California Public Utilities Corp (FRC) Pajaro Valley Community Health Trust (LMCR) Community Foundation Monterey advocacy (LMCR) United Way Women in Philanthropy (NVCR) Palo Alto Medical Foundation (MOW) California Census Office 2020 (FRC) Subaru Share the Love (MOW) California Community Reinvestment Grants (FRC) California Emerging Technology Fund (FRC) Massage Therapy Foundation (MCR) PG&E Emergency Response Outreach US Soccer Foundation (LOCR)	\$150,000 Submitted \$100,000 Submitted \$15,000 Submitted \$15,000 In process \$10,000 In process \$5,000 In process TBD Submitted TBD Submitted TBD in process TBD In process TBD In process TBD In process	Declined
Alliance Planning Grant (MoW & Elderday) California Public Utilities Corp (FRC) Pajaro Valley Community Health Trust (LMCR) Community Foundation Monterey advocacy (LMCR) United Way Women in Philanthropy (NVCR) Palo Alto Medical Foundation (MOW) California Census Office 2020 (FRC) Subaru Share the Love (MOW) California Community Reinvestment Grants (FRC) California Emerging Technology Fund (FRC) Massage Therapy Foundation (MCR) PG&E Emergency Response Outreach US Soccer Foundation (LOCR) AHEAD Financial Literacy (FRC)	\$150,000 Submitted \$100,000 Submitted \$15,000 Submitted \$15,000 In process \$10,000 In process \$5,000 In process TBD Submitted TBD Submitted TBD in process	Declined
Alliance Planning Grant (MoW & Elderday) California Public Utilities Corp (FRC) Pajaro Valley Community Health Trust (LMCR) Community Foundation Monterey advocacy (LMCR) United Way Women in Philanthropy (NVCR) Palo Alto Medical Foundation (MOW) California Census Office 2020 (FRC) Subaru Share the Love (MOW) California Emerging Technology Fund (FRC) California Emerging Technology Fund (FRC) Massage Therapy Foundation (MCR) PG&E Emergency Response Outreach US Soccer Foundation (LOCR) AHEAD Financial Literacy (FRC) Alliance Meal Delivery Pilot (MOW)	\$150,000 Submitted \$100,000 Submitted \$15,000 Submitted \$15,000 In process \$10,000 In process \$5,000 In process TBD Submitted TBD Submitted TBD in process	\$1,069,920 Declined \$5,000 \$15,700

\$288,919

\$292,000

# Campaign and Appeal Summary Donations, Sponsorships, Events Revenue FY 2018-2019 Progress Report – January 31, 2019

Programs	18/19 Goal	18/19 YTD	18/19 Goal %	17/18 Final
CB General Funds	\$124,606	\$126,628	102%	\$136,748
Child and Adult Care FP	\$3,066	\$2,240	73%	\$3,684
Child Development Dept	\$6,192	\$5,660	91%	\$6,491
Elderday	\$9,451	\$4,087	43%	\$9,765
La Manzana CR	\$2,049	\$1,321	64%	\$1,435
Lift Line	\$16,010	\$6,166	39%	\$18,351
Live Oak CR	\$27,914	\$33,085	119%	\$29,091
Mountain Community	\$62,459	\$44,128	71%	\$68,186
Meals on Wheels	\$285,098	\$158,872	56%	\$346,729
Nueva Vista CR	\$12,447	\$7,282	59%	\$13,307
WIC	\$1,172	\$3,017	257%	\$1,607
TOTAL	\$550,464	\$392,484	71%	\$635,394

# 2018-19 Appeal Results January 31, 2019

	January 51, 20			
	YTD 18/19 To	YTD 17/18 To	18/19 \$	18/19 %
Appeals/Campaigns	Date	Date	change	change
Annual Report	\$4,200	\$6,595	(\$2,395)	-36%
Bequests	\$5,429	\$0	\$5,429	0%
Calendar appeal	\$36,317	\$33,197	\$3,120	9%
Calendar Sponsor	\$3,500	\$6,500	(\$3,000)	-46%
Donates Monthly	\$7,592	\$6,299	\$1,293	21%
Farm to Fork Gala	\$62,667	\$60,159	\$2,508	4%
Founding 100	\$684	\$1,362	(\$678)	-50%
General Unsolicited	\$70,584	\$87,202	(\$16,618)	-19%
Giving Tuesday	\$23,385	\$16,200	\$7,185	44%
Honor/Memorial	\$2,240	\$820	\$1,420	173%
LL Van Sponsorship	\$2,460	\$3,610	(\$1,150)	-32%
LOCR Tutoring	\$10,520	\$0	\$10,520	100%
MCR Mountain Affair	\$23,485	\$23,618	(\$133)	-1%
MOW Food from the Heart	\$5,000	\$31,700	(\$26,700)	-84%
MOW mailer welcome packet	\$6,515	\$4,872	\$1,643	34%
MOW meal contribution donation	\$3,228	\$2,900	\$328	11%
MOW Spring Mailer	\$5,493	\$7,309	(\$1,816)	-25%
MOW Fall Mailer	\$87,955	\$101,075	(\$13,120)	-13%
NVCR Fall Mailer	\$1,957	\$2,508	(\$551)	-22%
Online donation/Internet search	\$16,016	\$8,249	\$7,767	94%
Outside Fundraisers	\$5,268	\$4,957	\$311	6%
Payroll Deduction - Employee	\$2,207	\$2,269	(\$62)	-3%
Payroll Funds - non-CB	\$2,937	\$3,929	(\$992)	-25%
Program Donation Box	\$2,846	\$1,012	\$1,834	181%
Total	\$392,485	\$416,342	-\$23,857	-6%
Board contributions (incl above)	\$7,344	\$3,090	\$4,254	58%
Board solicitations (incl above)	\$10,390	\$9,980	\$410	4%

			٥	<b>COMMUNITY BRIDGES</b>	RIDGES						
			Prog	Program Budget Summary	Summary						
				December 31, 2018	, 2018						
			Project	Projections for Year Ending 6-30-19	inding 6-30-1	6					
А	В	С	D	Е	Ь	9	エ	_	ſ	٦	ス
		Annual				(E-D)	(B+G)				
		18/19	Current	Current	As Yet	Net		Goal 25%	Change	%	14.64%
	6/30/18	Balanced	Projected	Projected	Unsecured	2018-2019	Cumulative	Reserve	from	Change	Gen'l &
PROGRAM NAME:	Balance	Budget	Expenses	Revenues	Revenues	Gain/Loss	Gain/Loss	%	Prior Mo		Adm Exp
WIC (Oct-Sept FFY)	187,628	2,444,214	2,383,262	2,387,120	0	3,858	191,486	8.1%	(827)	%0:0	347,773
Child Development Div	85,195	2,204,760	2,106,193	2,154,610	172,142	48,417	133,612	6.4%	(1,251)	-0.1%	308,111
Elderday	(95,337)	2,020,095	1,976,701	1,980,798	222,900	4,097	6,976	0.4%	(25,714)	-1.3%	289,477
Meals on Wheels	556,454	1,769,894	1,773,319	1,703,805	316,163	(69,514)	486,940	29.1%	(22,560)	-1.3%	243,298
Lift Line	(121,745)	2,887,618	2,895,413	2,920,619	88,195	25,206	(96,539)	-3.8%	(3,399)	-0.1%	217,101
La Manzana Commty Res	117,098	663,512	646,897	619,836	11,012	(27,061)	90,037	14.2%	(8,427)	-1.3%	89,502
Mountain Commty Res	230,338	390,415	392,637	398,760	22,067	6,123	236,461	61.9%	(23,277)	-5.9%	57,500
Nueva Vista Commty Res	79,796	346,363	361,034	354,218	12,071	(6,816)	72,980	20.5%	(13,590)	-3.8%	51,467
Live Oak Commty Res	111,939	283,082	294,749	276,527	27,050	(18,222)	93,717	31.8%	(22,779)	-7.7%	43,164
CACFP (Oct-Sept FFY)	25,661	3,810,720	3,805,967	3,810,770	0	4,803	30,464	10.6%	5,500	0.1%	63,418
Administration	57,914	1,797,947	1,818,895	1,810,014	3,400	(8,881)	49,033	2.7%	3,257	0.2%	7,083
Philanthropy	069'69	165,845	169,754	161,814	46,429	(2,940)	61,750	36.4%	2,936	1.7%	24,928
TOTAL PROG OPERATIONS	1,304,631	18,784,465	18,624,821	18,578,891	921,429	(45,930)	1,356,917	<b>%95</b> .6	(110,131)	<b>%9.0-</b>	1,742,822
LOCR-Capital Campaign	418,382	43,342	23,570	(12,000)	0	(35,570)	382,812	NA	8,000	33.9%	0
CBHQ FY 18/19 Activity		-	127,863	180,955	0	53,091	53,091	NA	(3,440)		8,784
Fixed Assets & Gen'l Agy	1,046,937	-	197	280	0	84	1,047,021	NA	-	0.0%	0
TOTAL AGENCY	2,769,950	18,827,807	18,776,451	18,748,126	921,429	(28,325)	2,839,841	<b>%95.6</b>	(105,571)	<b>%9.0-</b>	1,751,606

Note: MOW: \$350,000 of MOW reserve revenue shown on Fixed Assets & General Agency 6/30/18 Fund Balance.

Note: LL: \$250,000 of prior year LL losses included in Fixed Assets & General Agency Fund Balance.

\*\* Fixed Asset purchases and Pass-Thru expenses exempt; Admin Program restricted to 5% reserve due to Federal restrictions on indirect expenses

Total 6/30/18 Agency Ending Balance = Col B

Annual BOD approved Budget = Col C

Current Year Operating Expenses = Col D

Current Year Revenue is split into 2 categories, Firm and Unsecured ( Cols E and F)

Current Year Gain or Loss = Col G. It is the sum of the 2 revenue columns less current expenses.

Cumulative Gain or Loss adds the Current Year Gain/Loss (Col H) to the 6/30/18 carryforward (Col B)

Column I is the percentage of reserve. The reserve goal is 25%.

Column J is the nominal change from the prior month projected gain or loss

# COMMUNITY BRIDGES Program Budget Summary December 31, 2018

# **PROGRAM NAME:**

WIC	Minimal Change
<b>Child Development Div</b>	26K decrease in personnel, 30K decrease in projected revenues
Elderday	-23K Medi-cal, +4K expenses (mostly personnel) 98K deficit grant placed in cummulative
Meals on Wheels	-20K projected donations, increased food costs, negative margins
Lift Line	30K net increase in revenues (-CARB +Measure D) Expensed to Reserve Funds
La Manzana CR	+7K grant writer pls GA
<b>Mountain Commty Res</b>	-13.7K projected MAA Revenue, +7K contracted grant writer
Nueva Vista CR	+7K grant writer, projected endowment gain now slight loss -5K
Live Oak CR	+10K contracted tuturing, +7K contracted grant writer, plus GA
CACFP	Personnel costs slightly decreased
Administration	-10K personnel expenses and +5K contracted services, +5K GA
Philanthropy	Slight Revenue increase due to increased donations
LOCR-Cap Campaign	Stock market decline - current projection of -3% annual decline
La Manzana Property	CAM Revenues close to Expenses - Includes 60K Sunlight funding - Rev/Exp YTD
FAs & Agy Unrestr.	Fiscal Sponsorships, Unallowable exps, Fixed Asset values
Total Agency	\$70K increase in total Agency Assets (Does not Include Measure D reserves)

	Comm. Statement of	Community Bridges Statement of Financial Position	tion			
	Decem	December 31, 2018				
				Donor	Current	Prior
ASSETS	Donor			Restricted	Month	Period
مهمرات المالي المدير المدير	Unrestricted 672 0E6			Net Assets	CZZOEC	70.2 48F
Cash alid cash equivalents	0,7,3,0	-	1 11 1	410 266	673,936 410.266	421 913
Accounts/Grants receivable	2,180,739	-	1	-	2,180,739	1,949,106
Prepaid expenses	389.054	1	1	1	389.054	335.121
Inventory - Raw Food & Supplies	21,000	-	1	1	21,000	21,000
	42,399	-	1	-	42,399	42,399
Property and equipment	3.420.967	-	1	-	3.420.967	3.425,287
Leasehold improvements	536,626	1	-	-	536,626	536,626
TOTAL ASSETS	7,264,741	ı	•	410,266	7,675,007	6,509,730
LIABILITIES						
Accounts payable	553.817	-	1	1	553.817	311.410
Salaries and wages payable	324.181	-	-	-	324.181	332,756
Dayyoll taxor payyablo	151,005				101 000	160 406
raylou taxes payable	14 400			-	14 460	100,400
Retirement (401K) Denemits payable	14,460	-	-	-	14,460	12,637
Accrued vacation salaries and wages	255,162	-	-	-	255,162	305,765
Health insurance payable/withheld	2,745	1	1	'	2,745	(2,776)
Short term debt (includes LOC)	1	1	1	1	1	1
Long term debt	2,256,230	1	1	1	2,256,230	2,311,445
Volunteer Center liability	2,537				2,537	2,537
Capitalized leases payable	4,968	-	1	1	4,968	4,968
Measure D fixed asset fund	702,523	-	· ·	-	702,523	596,811
Unearned revenue/advances	268,232	1	1	-	268,232	371,147
Other debts	87	-	1	-	87	138
Other liabilities	144,605	-	1	,	144,605	145,010
TOTAL LIABILITIES	4,660,550		ı		4,660,550	3,639,773
Fund Balance June 30, 2018	2,351,568			418,382	2,769,950	2,769,950
Current Year Income (Loss)	252,623		ı	(8,116)	244,507	198,594
TOTAL NET ASSETS	2,604,191			410,266	3,014,457	2,869,956
			plo	<b>Proposed Revised</b>	ised	
	Ø.	<b>Current Month</b>	Last Month	Goals	Req Ratios	
Cumulative Net Gain (Loss):	11	244,507	63,304	\$200,000	None	
Liquid Unrestricted Net Assets (LUNA)/Avg Mo Exps	g Mo Exps	0.81	0.73	3.0	None	
Current Ratio (Current Assets/Current Liabilities):	bilities):	2.6	3.0	2.8	None	
Modified Current Ratio (Liabilites include advances):	advances):	2.2	2.3	2.5	None	
Net Asset Ratio (Total Assets/Total Liabilities):	ties):	1.6	1.8	1.9	None	
Debt to Equity (Total Liabilities/Total Fund Bal):	id Bal):	155%	127%	116%	None	
Debt to Assets (Total Liabilities/Total Assets):	ets):	61%	26%	54%	None	
Return on Reserves:	† <del>†</del>	8.1%	2.2%	%9.9	None	
	assets):	3,717,414	3,562,023	2,100,000		
Current Liabilities (excludes long term/unearned): Modified Current Liabilities (adds in unearned):	nearned): arned):	1,426,061	1,123,337	855,000		
HOSIIIVA CMITTIN ENGRIPHICA (1888) 5			. ) . ( . ) . ( .	,,,(,,,		

December 31, 2018           DESCRPTON         ENCENCED         CARRED         APPROVED         CARRED         APPROVED         CARRED         CAR			,	Comr	Community Bridges	sa			
RECEIVED			Age	ncy-Wide Dece	Revenue and mber 31, 201	Expenses 8			
12/31/18	DESCRIPTION	RECEIVED	EARNED	% OE	A/R	UNEARNED	DESCRIPTION	ACTUAL	% OF
608,600 683,711 8.7% 75,111 608,600 683,711 8.7% 75,111 63,000 119,000 1.5% 56,000 48,800 0.6% 48,800 5,184 0.1% 5,184 8,250 8,250 0.1% 5,396 68,435 134,480 1.7% 66,045 695,906 1,310,919 16,6% 615,013 101,016 200,68 25% 99,951 11,958 68,416 0.9% 55,458 609,272 758,554 96% 149,282 6,959 66 12,4% 41,386 609,272 758,554 96% 149,282 6,959 6 12,4% 41,363 81,779 1,22,375 1,6% 719,200 81,779 1,22,375 1,6% 719,200 81,779 1,22,375 1,6% 719,200 81,779 1,22,375 1,6% 719,200 81,779 1,22,375 1,6% 719,200 81,779 1,23,375 1,6% 719,200 81,779 1,23,375 1,6% 719,200 81,779 1,28,375 1,6% 719,200 81,779 1,28,375 1,6% 719,200 81,779 1,22,375 1,6% 719,200 81,779 1,22,375 1,6% 719,200 81,779 1,22,375 1,6% 719,200 81,779 1,22,375 1,6% 719,200 81,779 1,22,375 1,6% 719,200 81,779 1,22,375 1,6% 719,304 81,779 1,22,375 1,6% 719,304 82,506 313,283 1,4% 94,649 82,507 -57 -57 0,0% -57 -57 0,0% -57 -57 0,0% 1,233,181 1,90,659 82,7631 3,27,631 4,2% 1,633,181 1,90,659 84,5913		12/31/18	12/31/18	TOTAL	12/31/18	12/31/18		12/31/18	TOTAL
608,600         683,711         8.7%         75,111           63,000         119,000         1.5%         56,000           8,250         119,000         1.5%         56,000           8,250         8,250         0.1%         5,184           270,636         326,032         4.1%         55,396           270,636         326,032         4.1%         55,396           68,435         134,480         1.7%         66,045           68,435         134,480         1.7%         66,045           69,206         1,310,919         16,6%         615,013           690,374         978,660         12,4%         46,386           10,1016         200,96         12,4%         46,386           60,272         778,534         4.4%         46,386           11,295         6,8416         0.9%         55,458           11,295         6,8416         0.9%         1,774           449,140         449,140         449,140         449,140           1,686         0.0%         -         -           4,1363         31,4%         10,68         140,386           4,1363         41,36         1,4%         10,686	REVENUE						EXPENSE		
63,000   119,000   1.5%   56,000     8,250   8,250   0.1%   5.184   0.1%   5.184   0.1%     8,250   326,032   4.1%   5.5,396       270,636   326,032   4.1%   66,045   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,455   66,444,350   66,444,350   7,886,872   10,00%   1,633,181   190,659   6,444,350   7,886,872   10,00%   1,213,347   508,858   65,133   66,444,350   7,886,872   100,00%   1,213,347   508,858   65,133   66,444,350   7,886,872   100,00%   1,213,347   508,858   65,133   66,444,350   7,886,872   100,00%   1,213,347   508,858   65,133   66,444,350   7,886,872   100,00%   1,213,347   508,858   66,513   66,444,350   7,886,872   100,00%   1,213,347   508,858   66,513   66,444,350   7,886,872   100,00%   1,213,347   508,858   66,513   66,444,350   7,886,872   100,00%   1,213,347   508,858   66,513   66,444,350   7,886,872   100,00%   1,213,347   508,858   66,513   66,444,350   7,886,872   100,00%   1,213,347   508,858   66,513   66,444,350   1,213,347   100,00%   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,213,347   1,2	County of Santa Cruz	608,600	683,711	8.7%	75,111	1	Salaries & Wages	3,339,188	43.7%
48,800         0.6%         48,800           5,184         0.1%         5,184           8,250         8,250         0.1%         -           270,636         8,250         0.1%         -           68,435         134,480         1.7%         66,045           695,906         1,310,919         16,6%         615,013           101,016         200,968         2.5%         99,951           110,016         200,968         12,4%         11,714           12,958         68,416         0.9%         55,458           609,272         758,554         96%         149,282           609,272         758,554         96%         140,282           609,272         758,554         96%         1,796           81,779         122,375         1.6%         79,200           1,006         0.0%         -         -           449,140         449,140         5.7%         -         -           1,1,84         11,383         1.7%         10,897         -           41,263         133,433         1.4%         10,566         -           1,10,656         1,25,850         1,28%         1,469         - <td>City of Santa Cruz</td> <td>63,000</td> <td>119,000</td> <td>1.5%</td> <td>56,000</td> <td></td> <td>Payroll Taxes</td> <td>333,634</td> <td>4.4%</td>	City of Santa Cruz	63,000	119,000	1.5%	56,000		Payroll Taxes	333,634	4.4%
8,250       8,250       0.1%       5,184       -         8,250       0.1%       5,184       -         270,636       326,032       4.1%       55,336       -         68,435       1134,480       1.7%       66,045       -         695,906       1,310,919       16,6%       615,013       -         101,010       200,986       12,4%       615,013       -         112,958       68,416       0.9%       55,458       -         609,272       758,554       9.6%       149,282       -         609,272       758,554       9.6%       149,282       -         81,779       1,28       0.0%       -       -         81,779       1,235       1.6%       40,586       -         449,140       1,235       1.6%       40,586       -         449,140       1,235       1.6%       -       -         449,140       1,235       1.6%       -       -         449,140       1,235       1.6%       -       -         449,136       1,3%       -       -       -         41,383       1,348       1.8%       1.8%       -	City of Capitola		48,800	%9.0	48,800		Health Insurance/Retirement	443,317	5.8%
8,250       8,250       0.1%       - 5,396          270,636       326,032       4.1%       55,396          68,435       1,34,480       1.7%       66,045          101,016       200,568       2.5%       99,951       1,714         101,016       200,568       2.5%       99,951       1,714         101,016       200,568       2.5%       99,951       1,714         12,958       68,416       0.9%       55,458       6,538         609,272       758,554       96%       149,282       1,784         6,152       6,563       0.1%       411       46,338         6,152       6,563       0.1%       411       46,338         81,779       1,686       0.0%       -       -         0       0       -       -       -         449,140       449,140       5.7%       -       -         1,666       373,403       4.7%       10,387       -         4,1363       41,363       0.5%       -       -         1,1,526       118,48       136,649       -       -         1,587       11,383       1,4% </td <td>City of Scotts Valley</td> <td></td> <td>5,184</td> <td>0.1%</td> <td>5,184</td> <td></td> <td>Contracted Services</td> <td>274,398</td> <td>3.6%</td>	City of Scotts Valley		5,184	0.1%	5,184		Contracted Services	274,398	3.6%
270,636       326,032       4.1%       55,336         68,435       134,480       1.7%       66,045         695,906       1,310,919       16,6%       615,013         101,016       200,968       2.5%       99,951         11,310,919       16,6%       615,013         101,016       200,968       2.5%       99,951         11,358       68,416       0.9%       55,458         609,272       778,554       36%       414,386         609,272       778,554       4.4%       46,338         6,152       6,563       0.1%       -1         81,779       1,686       0.0%       -         449,140       449,140       5.7%       -         449,140       449,140       5.7%       -         449,140       449,140       5.7%       -         449,140       449,140       5.7%       -         449,1878       1.184       7.354         10,66       10,0%       -         44,383       1.84,283       1.14%         4,283       4,283       1.18%         4,44,380       7,886,872       10,0%       -         6,444,350       7	City of Watsonville	8,250	8,250	0.1%		1	Transportation Services	201,089	2.6%
68,435         134,480         1.7%         66,045           695,906         1,310,919         16,6%         615,013           101,016         200,968         2.5%         99,951           101,016         200,968         2.5%         99,951           12,958         68,416         0.9%         55,458           12,958         68,416         0.9%         55,458           609,272         758,554         9.6%         149,282           6,152         6,153         4.4%         41,382           6,152         6,563         0.1%         411,784           81,779         1,2686         0.0%         -           449,140         449,140         5.7%         -           449,140         449,140         5.7%         -           449,140         449,140         5.7%         -           449,140         449,140         5.7%         -           41,333         41,363         0.5%         -           10,626         6,298         37,403         107,656           66,298         139,832         1,8%         73,534           66,298         1,533         1,634,40         - <th< td=""><td>AAA-Title IIIB/C</td><td>270,636</td><td>326,032</td><td>4.1%</td><td>55,396</td><td></td><td>Staff Travel</td><td>17,435</td><td>0.2%</td></th<>	AAA-Title IIIB/C	270,636	326,032	4.1%	55,396		Staff Travel	17,435	0.2%
695,906         1,310,919         16.6%         615,013           101,016         200,968         2.5%         99,951           101,016         200,968         2.5%         99,951           112,958         68,416         0.9%         55,458           603,772         758,554         9.6%         149,282           603,772         758,554         9.6%         149,282           6,152         6,563         0.1%         411           6,152         6,563         0.1%         411           7,200         1.0%         79,200         1.0%           81,779         122,375         1.6%         40,596           449,140         449,140         5.7%         -           449,140         449,140         5.7%         -           1184,878         1.36,82         1.0%         -           66,298         139,832         1.8%         73,534           66,298         139,832         1.8%         73,534           17,287         111,936         1.4%         94,649           57         57         0.0%         -           6,444,350         7,886,872         10.0%         -	USDA-AAA / CAFB / SL	68,435	134,480	1.7%	66,045		Occupancy Expense	687,755	%0.6
101,016   200,968   2.5%   99,951     980,374   978,660   12,4%   17,14     12,958   68,416   0.9%   55,458     609,272   758,554   9.6%   149,282     409,272   758,554   9.6%   149,282     61,52   6,563   0.1%   411     3,470   1,686   0.0%   -     449,140   1,686   0.0%   -     449,140   449,140   5.7%   40,596     449,140   449,140   5.7%   -     184,878   133,832   1.8%   -     66,298   133,832   1.8%   73,534     44,283   4,283   0.1%   -     57   57   0.0%   -     66,298   133,832   1.8%   73,534     17,287   111,336   1.4%   94,649     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     57   57   0.0%   -     58   58   58   58   58   58   58	Dept of Health Svcs-WIC / Snap Ed	906,369	1,310,919	16.6%	615,013		Office/Program Expense	129,716	1.7%
980,374   978,660   12,4%   1,714     12,958   68,416   0.9%   55,488   1,714     609,272   758,554   9,6%   149,282     393,875   347,537   4,4%   411   1,784     6,152   6,563   0.1%   411   1,784     81,779   1,666   0.0%   -       449,140   449,140   5,7%   -       449,140   449,140   5,7%   -       184,878   123,850   3.0%   -       184,878   134,878   2,3%   -       4,283   4,283   0.1%   -       4,283   4,283   0.1%   -       4,283   4,283   0.1%   -       4,283   4,283   0.1%   -       5,7%   11,396   1,4%   94,649       6,444,350   7,886,872   100,0%   1,633,181   190,659     6,444,350   7,886,872   100,0%   1,633,181   190,659     45,913   4,263   4,264   1,633,181   190,659     6,444,350   7,886,872   100,0%   1,633,181   190,659     6,50,0000000000000000000000000000000000	Dept of Educ-CACFP Admin	101,016	200,968	2.5%	99,951		Staff Training	8,416	0.1%
12,958       68,416       0.9%       55,458         609,272       758,554       9.6%       149,282         333,875       347,537       4.4%       411         6,152       6,563       0.1%       411         1,1784       1,666       0.0%       -         81,779       122,375       1.6%       40,596         1,22,375       1.6%       40,596         449,140       449,140       5.7%       -         449,140       43,343       4.7%       10,897         1,23,376       3.0%       -       -         41,363       41,363       0.5%       -         66,298       139,832       1.8%       73,534         66,298       139,832       1.8%       73,534         17,287       111,936       1.4%       94,649         -57       -57       0.0%       -         -57       -57       0.0%       -         -57       -57       0.0%       -         -57       -77       0.0%       -         -57       -78       0.0%       -         -6,444,350       7,886,872       10.0%       -         -78 <td>Dept of Educ-CACFP Homes Passthru</td> <td>980,374</td> <td>978,660</td> <td>12.4%</td> <td></td> <td>1,714</td> <td>Insurance</td> <td>86,000</td> <td>1.1%</td>	Dept of Educ-CACFP Homes Passthru	980,374	978,660	12.4%		1,714	Insurance	86,000	1.1%
669,272       758,554       9,6%       149,282       46,338         393,875       347,537       4,4%       411       46,338         6,152       6,563       0.1%       411       1784         3,470       1,686       0.0%       -       -       1,784         81,779       122,375       1.6%       40,596       -       -         449,140       449,140       5.7%       -       -       -         449,140       449,140       5.7%       -       -       -         449,140       449,140       5.7%       -       -       -         449,140       449,140       5.7%       -       -       -         41,363       4,7%       10,897       -       -       -         41,363       1,384       2.3%       -       -       -       -         66,298       1,386       1,4%       94,649       -       -       -         4,283       1,1%       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       - <td< td=""><td>Dept of Educ-CACFP Ctrs CCC / CBAS</td><td>12,958</td><td>68,416</td><td>0.9%</td><td>55,458</td><td></td><td>Taxes, Licenses, Interest &amp; Fees</td><td>101,785</td><td>1.3%</td></td<>	Dept of Educ-CACFP Ctrs CCC / CBAS	12,958	68,416	0.9%	55,458		Taxes, Licenses, Interest & Fees	101,785	1.3%
393,875       347,537       44%       411       46,338         6,152       6,563       0.1%       411       1,784         3,470       1,686       0.0%       -       -         81,779       122,375       1.6%       79,200       -         449,140       449,140       5,7%       -       -         449,140       449,140       5,7%       -       -         449,140       449,140       5,7%       -       -         449,140       449,140       5,7%       -       -         41,363       13,343       4,7%       10,897       -         41,363       1,3%       1,4%       10,897       -         66,298       139,832       1,4%       94,649       -         11,287       111,936       1,4%       94,649       -         57,531       337,631       327,631       4,2%       -       -         6,444,350       7,886,877       100.0%       -       -       -         6,444,350       7,886,872       100.0%       -       -       -         1,213,347       508,858	Dept of Education-CDD	609,272	758,554	%9.6	149,282		Equipment Expense	44,569	%9:0
6,152       6,563       0.1%       411         3,470       1,686       0.0%       -         0       0,0%       -       -         1,686       0.0%       -       -         0       0,0%       -       -         449,140       122,375       1.6%       40,596       -         449,140       449,140       5,7%       -       -         0       0       0       -       -       -         449,140       449,140       5,7%       -       -       -         449,140       449,140       5,7%       -       -       -         41,363       37,60       -       -       -       -       -         41,363       1,340       4,7%       10,897       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -	Transportation Development Act	393,875	347,537	4.4%		46,338	Raw Food and Related	345,019	4.5%
3,470       1,686       0.0%       -       1,784         8,1779       122,375       1.6%       79,200       -       -         81,779       122,375       1.6%       40,596       -       -         449,140       449,140       5,7%       -       -       -         449,140       449,140       5,7%       -       -       -         376,674       235,850       3,0%       -       -       -         41,363       41,363       0.5%       -       -       -         41,363       41,363       0.5%       -       -       -         41,363       184,878       2.3%       -       -       -         4,283       4,283       0.1%       -       -       -         4,283       4,283       0.1%       -       -       -         -57       -57       -57       0.0%       -       -         -57       -57       -57       0.0%       -       -         6,444,350       7,886,872       100.0%       -       -       -         6,444,350       7,888,872       100.0%       -       -       -         <	EFSP (FEMA)	6,152	6,563	0.1%	411		Vehicle Operations/Maintenance	80,407	1.1%
81,779 122,375 16% 79,200  81,779 122,375 16% 40,596  449,140 449,140 5.7% -  376,674 235,850 3.0% -  41,363 41,363 0.5% -  710,626 818,282 10.4% 107,656  66,298 139,832 1.8% -  4,283 4,283 0.1% -  -57 -57 0.0% -  -57 -57 0.0% -  -57 -57 0.0% -  -57 -57 0.0% -  -57 -57 0.0% -  4,285,850 7,886,872 100.0% 1,633,181 190,659  1,213,347 508,858	Covered CA-Navigator	3,470	1,686	0.0%		1,784	Payments to CACFP Homes/Ctrs	991,618	13.0%
81,779       122,375       1.6%       79,200         81,779       122,375       1.6%       40,596       -         449,140       449,140       5.7%       -       -         376,674       235,850       3.0%       -       -         362,506       3.73,403       4.7%       10,897       -         41,363       41,363       0.5%       -       -         710,626       818,282       10,4%       10,7,656       -         66,298       139,832       1.8%       73,534       -         4,283       4,283       0.1%       -       -         -57       -57       0.0%       -       -         -57       -57       -5%       -       -         -57       -57       0.0%       -       -         -57       -57       0.0%       -       -         -57       -57       -0.0%       -       -         -57       -57       -0.0%       -       -         -6,444,350       7,886,872       100.0%       1,633,181       190,659         -78       -78       -78       -78       -78       -78       -78	FTA Section 5310 - Cal Trans Veh		0	%0.0	-		Payments to Other Agencies	20,916	0.3%
81,779 122,375 1.6% 40,596 - 449,140 449,140 5.7%	FTA Section 5310 - Cal Trans Ops		79,200	1.0%	79,200		Fixed Asset Purchases	30,221	0.4%
449,140       449,140       5,7%6       -       -         0       0       0,0%       -       -       -         376,674       235,850       3.0%       -       140,824         362,506       373,403       4,7%       10,897       -         41,363       4,7%       10,897       -       -         710,626       818,282       10,4%       -       -         4,283       4,283       0,1%       -       -         4,283       4,283       0,1%       -       -         -57       -57       0,0%       -       -         -57       -57       0,0%       -       -         -57       -57       0,0%       -       -         -6,444,350       7,886,872       100.0%       1,633,181       190,659         6,444,350       7,886,872       100.0%       1,633,181       190,659		81,779	122,375	1.6%	40,596		Vehicle Related Purchases		%0.0
376,674       235,850       3.0%       -         362,506       373,403       4.7%       10,897         41,363       4.7%       10,897         41,363       4.7%       10,897         184,878       184,878       2.3%         10,626       818,282       10.4%       107,656         66,298       139,832       1.8%       73,534         4,283       4,283       0.1%       -         -57       -57       0.0%       -         -57       -57       0.0%       -         -57       -57       0.0%       -         6,444,350       7,886,872       100.0%       1,633,181       190,659         6,444,350       7,886,872       100.0%       1,633,181       190,659	TDA - Measure D	449,140	449,140	5.7%		-	Real Property Purchases	2,696	%0.0
ts       376,674       225,850       3.0%       140,824         362,506       373,403       4.7%       10,897       -         41,363       41,363       0.5%       -       -         184,878       184,878       2.3%       -       -         710,626       818,282       10,4%       107,656       -         66,298       139,832       1.8%       73,534       -         17,287       111,936       1.4%       94,649       -         -57       -57       0.0%       -       -         327,631       327,631       4.2%       -       -         6,444,350       7,886,872       100.0%       1,633,181       190,659         6,543       1,286,872       100.0%       1,633,181       190,659	Ca Air Resources Board (CARB)	0	0	%0.0	1		Depreciation/Amortization	56,709	0.7%
362,506       373,403       4.7%       10,897         41,363       41,363       0.5%       -         184,878       184,878       2.3%       -         710,626       818,282       10,4%       107,656         66,298       139,832       1.8%       73,534         4,283       4,283       0.1%       -         -57       -57       0.0%       -         -57       -57       0.0%       -         327,631       327,631       4.2%       -         6,444,350       7,886,872       100.0%       1,633,181       190,659         45,913       45,913	Foundations & Other Grants	376,674	235,850	3.0%		140,824	Measure D Facility Reserve	279,462	
41,363       41,363       0.5%       -         184,878       1.3%       -       -         710,626       818,282       10,4%       107,656         66,298       139,832       1.8%       73,534         4,283       4,283       0.1%       -         -57       -57       0.0%       -         -57       -57       0.0%       -         -57,631       327,631       4.2%       -         6,444,350       7,886,872       100.0%       1,633,181       190,659         745,913       1,213,347       508,858	Donations/Fundraising	362,506	373,403	4.7%	10,897		236 Aptos Renovation	69,801	%6.0
184,878     184,878     2.3%     -       710,626     818,282     10.4%     107,656       66,298     139,832     1.8%     73,534       4,283     4,283     0.1%     -       -57     -57     -57     0.0%     -       -57     -57     -     -       327,631     327,631     4.2%     -       6,444,350     7,886,872     100.0%     1,633,181     190,659       1,213,347     508,858	Participant Contributions	41,363	41,363	0.5%	-		CDHS Elderday Debt Rapay	98,216	
710,626     818,282     10,4%     107,656       66,298     139,832     1.8%     73,534       4,283     0.1%     -     -       17,287     111,936     1.4%     94,649       -57     -57     -     -       327,631     327,631     4.2%     -       6,444,350     7,886,872     100.0%     1,633,181     190,659       45,913	Client Fees	184,878	184,878	2.3%	1				
4,283       1,383       1,8%       (3,534)         4,283       4,283       0,1%       -         17,287       111,936       1.4%       94,649         -57       -57       0,0%       -         327,631       327,631       4,2%       -         6,444,350       7,886,872       100,0%       1,633,181       190,659         45,913       1,213,347       508,858	Medi-Cal Fees	710,626	818,282	10.4%	107,656				
4,283       4,283       0.1%       -         17,287       111,936       1.4%       94,649         -57       -57       0.0%       -         327,631       327,631       4.2%       -         6,444,350       7,886,872       100.0%       1,633,181       190,659         1,213,347       508,858	Program Income-Otner	66,298	139,832	L.8%	73,534				
11,201 111,300 1.1770 37,049 -57 -57 0.0% - 327,631 327,631 4.2% 6,444,350 7,886,872 100.0% 1,633,181 190,659 1,213,347 508,858	Transportation Fees/Scrip	4,283	4,283	U.T% 1 40%	- 079 70				
327,631 327,631 4.2%	Uncellectible Devente	102,11	75-	%)OO	(t) (t)				
6,444,350 7,886,872 100.0% 1,633,181 190,659 1,213,347 508,858 45,913	חווכסווברווחום צפגפווחם	10-	10-	0.0%	-				
6,444,350 7,886,872 100.0% 1,633,181 190,659 1,213,347 508,858 45,913	Interprogram Kevenue	321,631	327,631	4.2%	1				
45,913	III. III. III. III. III. III. III. III	6 444 350	7 888 7	100 0%	1 633 181	190 659	TOTAL EXPENDITION	7 GA2 CA3 T	100 00%
1,213,347 508,858 45,913	IOIALNEVENOE	0,444,000	710,000,1	100.070	1,033,101	130,033	I OTAL EAF ENDITORES	1,044,300	100.070
45,913					1,213,347	508,858	Net Gain (Loss) ** Ectimated Drior Vr Recerves	<b>244,507</b> 2 769 950	
40,010	Change from last month	15 913					Not Accete:	2 014 457	
	CT a 18d - CT - tast - 10CT - CT	7,00					מני הניניני	. ) - ( ) - ( ) - ( )	

Program Name: Child & Adult Care Food Program

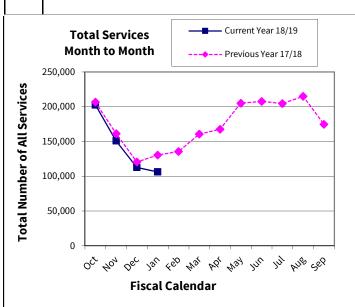
# **Date of Board Meeting: February 2019**

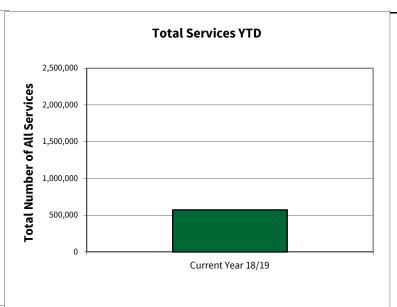


**A. Services:** The CACFP child care component is a state and federally funded nutrition assistance program designed to provide healthful meals to children and adult receiving day care. Along with improving the diets of the participants through nutritious well-balanced meals CACFP also provides on going up-to-date nutrition, health, and safety education materials.

ervices	Fiscal Calendar	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	YTD
	Current Year													
of a	18/19	202,623	150,906	112,664	106,246									572,439
al #	Previous Year													2 000 272
Tot	17/18	206,595	161,403	120,513	130,465	135,609	160,754	167,623	205,180	207,733	204,690	214,935	174,773	2,090,273

\*Dec 2018 & Jan 2019 claim month has not been closed out, therefore actual number of meals is not reflected





# B. 2018-2019 Volunteers Report:

Fiscal Calendar (18-19)	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	YTD
# of Duplicated Volunteers	0	0	0	0	0	0	0	0	0	0	0	0	0
# of Unduplicated Volunteers	0	0	0	0	0	0	0	0	0	0	0	0	0
# of Volunteered Hours	0	0	0	0	0	0	0	0	0	0	0	0	0

# C. Accomplishments:

- 1) Successful implementation of new meal standards effective October 1, 2018
- 2) Excellent DCH Administrative Review on January 22, 2019 (1 minor finding in fiscal)

# D. Challenges:

- 1) Managing multiple deadlines and priorities with high staff turnover
- 2) Implementing new meal pattern requirements
- 3) Addressing downward trend in participation/meal service
- 4) Administrative burdens: need to reduce paperwork to increase program participation and efficiency

Program Name: Child & Adult Care Food Program

**Report by Centers** 

# **Date of Board Meeting: February 2019**

\*December 2019 is pending submission

**CDDs** 

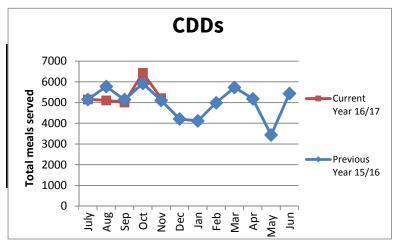


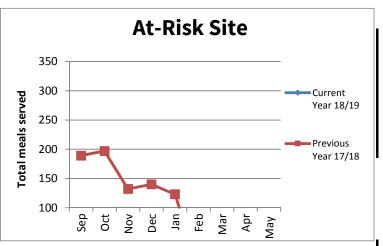
	Fiscal Calendar	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
Total meals	Current Year													26,893
	18-19	5150	5103	5003	6431	5206								20,033
reimbursed	Previous Year													60,166
	17-18	5151	5773	5139	5919	5104	4207	4110	4987	5731	5179	3436	5430	00,100

#### At-Risk Site

	Fiscal Calendar	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	YTD
Total meals	Current Year										
	18/19	N/A	0								
reimbursed	Previous Year										701
	17/18	189	197	132	140	123	N/A	N/A	N/A	N/A	781

Elderday														
	Fiscal Calendar	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
Total meals	Current Year													
reimbursed	18-19	2765	3024	2598	2983	2475								13845
Tellibursed	Previous Year													27,783
	17-18	1083	2624	2402	2708	2064	2177	640	2509	2971	2793	2897	2915	21,163





# Elderday 4000 Sep 2000 Previous Year 17-18 April 1000 O April 1000

# **Accomplishments:**

- 1) Completed Administrative Review on 5/8/18 with minimal findings
- 2) On going trainig and technical assistance of new meal pattern

# **Challenges:**

- 1) New Meal Pattern
- 2) Administrative burden on centers & record-keeping
- 3) Redwood Mnt. Participation with CACFP pending

CDDs include: Fairgrounds, Nuevo Dia, Sycamore Street & Vista Verde centers. At-Risk Site: As of February 2018 is not participating with the CACFP

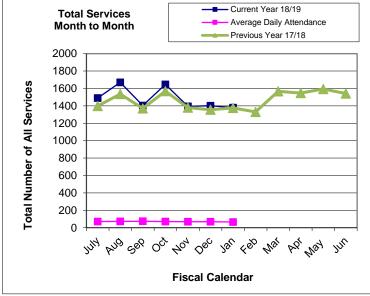
Program Name: Elderday

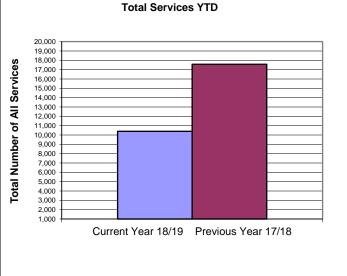
Date of Board Meeting: 11/14/18



A. Services: Service Units represent total number of service days provided to duplicated participants.

Se	Fiscal Calendar	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
all services	Current Year 18/19	1491	1670	1403	1646	1395	1402	1380						10,387
umber of	Average Daily Attendance	71.00	72.61	73.95	71.6	69.8	70.1	65.7						70.67
Total number	Previous Year 17/18	1399	1537	1370	1569	1380	1356	1376	1,331	1,568	1,547	1,594	1,542	17,569





2016-2017 Volunteers Report:

Fiscal Calendar (18-19)	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
Number of Duplicated Volunteers	82	60	54	75	68	98	42						479
Number of Unduplicated Volunteers	29	22	36	42	34	79	28						270
Number of Volunteered Hours	195	76	87	146	140	198	99						941

#### **B.** Accomplishments:

Due to one-time only SB 856 funds, our deficit was eliminated in December and we have given one step increases to those staff eligible for step increases. Attendance remains a bit higher than last year (though there is always a dip Nov-Jan.) ELD staff and participants have been working with the MAH on the community-wide seniors and isolation/loneliness project. We continue to further our use of electronic records by beginning to use e-flow sheets.

#### C. Challenges:

Recruitment continues to be a challenge, especially for professional staff. We have advertised for an RN for six months but receive few applications due to very low salary. With shortage of workers, it has been difficult to cover medical and family leaves. It continues to be difficult to meet CORE progress due to the rigidity of the CORE process, as well as staffing issues. We have been asked to do more with less money.

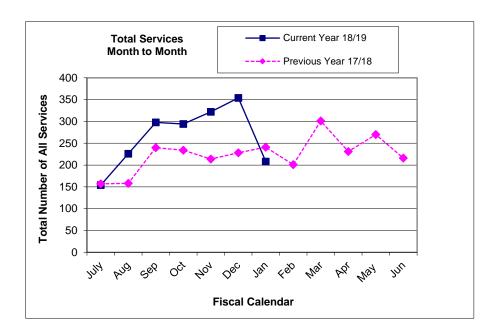
**Program Name: Live Oak Community Resources** 

**Date of Board Meeting: Nov 2018** 



# A. Services:

es of	Fiscal Calendar	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
l numb servic	Current Year 18/19	154	226	298	294	322	354	208						1,856
Total	Previous Year 17/18	157	158	240	234	214	228	241	201	301	231	270	216	2,691



#### **C.Accomplishments:**

- \* LOCR currently has 3 counselors on site providing counseling for youth and families, and conitnues to provide mental health services to families of Live Oak. LOCR is currently holding The Parent Project 10-week Spanish class in Watsonville with successfull participation from parents. LOCR successfully expanded First 5 Triple P program by having both Family Advocates certified in Level 3. LOCR brought on an AmeriCorp person to help oversee the After-School Tutoring program which still provides FREE 1-on-1 tutoring to children of Live Oak with volunteers providing their time to serve the children of Live Oak. We are also happy that we've increased volunteer and intern participation into LOCR's activities.
- \* LOCR still takes a leadership role on the steering committee of the Live Oak Cradle to Career initiative. This partnership with Live Oak School District, the County of Santa Cruz, Santa Cruz Community Health Centers, First 5, and Encompass has allowed us to provide on-site English as a Second Language classes while providing childcare to families during their **D.Challenges**:
- \*Challenges for this FY was the reduction staffing hours due to loss of funding for the Roots and Wings program, and having the capacity to meet the increase of demanded services. The Program Manager has increased helping with Direct Services and helping teach the Parent Project Spanish classes. With intern/volunteer help, the PM and Admin team have been applying and looking for additional grants.

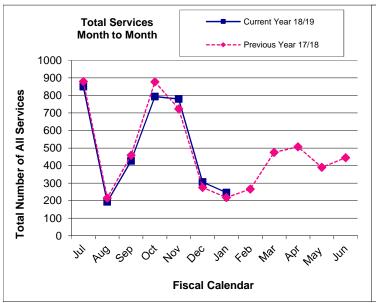
**Program Name: Nueva Vista Community Resources** 

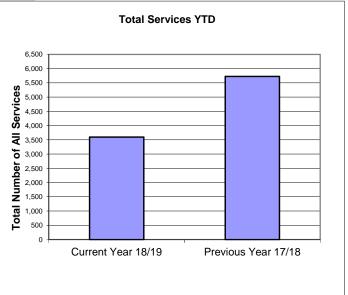
# **Date of Board Meeting:**



A. Services: Advocacy, Outreach, Youth Activities, Food Distribution

0	es	Fiscal Calendar	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
num	servic	Current Year 18/19	850	193	427	793	780	306	246						3,595
Total	all	Previous Year 17/18	879	215	459	877	723	275	218	266	475	507	390	445	5,729





B. 2018-2019 Volunteers Report:

Fiscal Calendar (17-18)	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
Number of Duplicated Volunteers	8	6	20	26	24	14	16						114
Number of New Unduplicated Volunteers	2	3	5	6	6	4	4						30
Number of Volunteered Hours	32	18	36	64	62	38	38						288

# C. Accomplishments:

Have brought back health screenings through Dominican Mobile Clinic

Received funding from CCAH and Dignity to coordinate health screenings, end food insecurity, and promote wellness Hosted one of the "Posadas" at NVCR. It was well attended, about 100 participants.

Afterschool participants received toys through "Toys for Tots" program.

# D. Challenges:

Nueva Vista is being recommended for another cut of \$25K in CDBG fundign for FY19-20, to to \$50K loss.